COURSE NUMBER: BA 275

Course Title: Industrial and Organizational Behavior

(3 units, 45 lecture hours)

Course Start Date: August 27, 2014 Course End Date: December 10, 2014

Time: Wednesday, 9:00 am to 11:45 am

Course Description:

The course examines organizational behavior in industry and within organizations as well as its impact on groups and individuals. Topics include: group dynamics, training, leadership, motivation, performance appraisal and job satisfaction. The course content should enhance the understanding of both employee well-being and organizational effectiveness. Research findings will assist in structuring organization policies and practices.

Learning Objectives:

- 1. Students will gain an understanding of the guiding interdisciplinary principles and concepts of organizational behavior from the individual and group levels to the organization and system levels.
- 2. Through an action learning approach to the course, students will have learned how to effectively apply the interdisciplinary principles of organizational behavior, which are drawn from the disciplines of psychology, sociology, sociology, sociology, cultural anthropology, and political science in international work settings and throughout their lives.
- 3. Students will understand the concepts of organizational judgment and how these concepts influence organizational decision-making at the individual, group, and organizational levels.
- 4. Students will gain an introductory understanding and application of the theories and concepts of Human Dynamics, Organizational Innovation, Emotional Intelligence (EQ) (based on Goleman's model), HeartMath, crowdsourcing for performance evaluations, and Non-Verbal Communication (based on Paul Ekman's research) as they relate to the field of organizational behavior.
- 5. Students will have had the opportunity to interact with representative from local business enterprises to learn how OB theories, concepts, and approaches are applied in working businesses. There will be representatives from Crepe & Curry, which is a San Francisco based restaurant located in Embarcadero 4; and there will be representatives from the Downtown Oakland Association, which is a Community Benefit District (CBD) that benefits a 19-block area encompassing downtown Oakland. There are also possibilities for additional guest presentations.
- 6. Students will have engaged in role-playing exercises where they will have opportunities to apply what they have learned. These exercises will include

business negotiations, conflict resolution, work-team development, and the delivery of performance appraisals.

Required Text & Web Sites:

Nahavandi, A., Denhardt, R., Denhardt, J., Aristigueta, M.

Organizational Behavior. Sage Publications. Thousand Oaks, CA. ISBN: 978-1-4522-7860-5 (hardcover)

Suggested Supplemental Text:

Weiss, E.

2005 The Elements of International English: A Guide to Writing Correspondence, Reports, Technical Documents, Internet Pages For A Global Audience. M.E. Sharpe. Armonk, N.Y., ISBN: 0-7656-1572-X

Websites:

https://edge.sagepub.com/nahavandi/student-resources

- Can print self-assessment exercises that can be completed by hand or electronically.
- Flash cards, practice quizzes, etc.
- Academic journal articles (can be used for supporting references)

https://canvas.instructure.com

- Provide "lincolnucasf.edu" e-mail address at the beginning of class to be invited.
- Copies of syllabus and assigned coursework will be posted.
- Forum for class discussion as necessary.
- Calendar for course.
- Students can access their individual grades/point to date.
- Assignments can be posted if a student prefers not to submit a printed version.

Instructor:

Dr. Mike Guerra

Lincoln Phone Number: 1.510.628.8031

Lincoln University e-mail address: mguerra@lincolnuca.edu

Office Hours: Room 301, Wednesday (11:45 am to 12:45 pm) by arrangement

Instructor Profile:

<u>Academic:</u> AS degree in Social Science, BS degree in Organizational Behavior, Master of Human Resources & Organization Development degree, Doctor of Education in

Organization & Leadership with a concentration in Pacific Leadership International degree.

<u>Professional Experience:</u> Manager with senior, executive, and chief executive officer experience in government and non-profit organizations. Current and past experience serving as a member and officer of several Boards of Directors for public and private organizations. International management consulting experience specializing in process, strategic, and organization development in NGOs, government, and for-profit firms. Subject matter expert on ethics for State of California POST.

<u>Select professional affiliations related to this course:</u> International Management Consultants (IMC-USA), International Society for Performance Improvement (ISPI), Society for Applied Anthropology (SfAA), International Society for Organization Development and Change (ISODC).

Assistant to the Instructor (ATI):

Ms. Sonal Gill is my Assistant to the Instructor (ATI) for this course. She has completed more than one year of her DBA studies at Lincoln. She has two master's degrees; specifically, a Master's Degree in Commerce with a concentration in management, and an MBA in General Business. She will be working under my direct supervision for this course, and functions as my representative. She will not be involved in evaluating or grading any coursework produced by students. She will be directly involved in record keeping (my Canvas grade book), and more importantly, assisting me with some of our class exercises, role-playing, demonstrations, case studies, and student presentations. Sonal's e-mail is: sgill@lincolnucasf.edu.

Introduction:

Welcome to Organizational Behavior & Administration!

One must learn by doing, for though you think you know it, you have no certainty until you try.

Aristotle

Aristotle's quote captures my approach to teaching this course. I subscribe to the action learning theoretical approach where one needs to practice doing it in order to learn and master a subject. For some, this instructional methodology may put you off balance because many students are used to courses that are predominately lecture, and deductive sequential memorization—and that is okay! The design of this course takes into consideration that there may be varying degrees of anxiety and tension that comes with learning and practicing something different. This course will include lectures, and will also involve inductive thinking, and holistic creative learning assignments and exercises. My strategic goal is to not only build your behavioral skills, knowledge, and values as

they relate to the field of OB; but to also spark your interest in this interdisciplinary subject.

One of the first things to discuss may be best presented in the form of a question. What is organizational behavior? There are many definitions, but they all essentially contain the following elements: Organizational behavior (OB) is an interdisciplinary field of study that investigates how individuals, groups, and structure influence behavior within organizations with the purpose of using the knowledge to increase the organization's effectiveness and efficiency. OB is an applied behavioral science that primarily includes the disciplines of: Psychology, sociology, social psychology, anthropology, and political science. During our time together, we will learn that OB will help develop your predictive skills concerning employee behavior within organizations. As a current or future manager, OB will help you learn how to predict behavior and understand organizational members to some degree, and leverage this knowledge to increase organizational effectiveness and efficiency.

There are a few principles that we need to understand as we start this course. First, the nature of this course environment requires course participants to actively engage each other, and to encourage the learning process through our conversations and coursework. When everyone participates, the entire class or group has the opportunity to learn.

To be successful in this course, you need to exercise effective time management. This means completing the assignments as proscribed in the schedule at the end of this syllabus. In addition, the expectation is that you will have completed assignments on time. For example, if the topic for the class is Chapter 5, the expectation is that you have read Chapter 5 <u>before</u> class starts.

In addition, your presentation skills will be refined during this course to help prepare you for your transition from the academic world to employment in the business world at the performance level of an MBA. I am confident that this course will be of value to you by helping you think more wisely, act more competently, and to make better decisions.

My role, as your facilitator, is to guide you along the learning path and engage your ability to learn. Should there be any questions regarding this course material, attendance, and participation in this course, please contact me via my Lincoln University e-mail.

Class Procedures:

Before each session you should review the course syllabus for: instructions, assignments, topics, questions for discussion, my comments, or a description of the activities for the day. In addition to communicating information in-class, an optional resource for this is the Canvas course site. It is important for you to come to class prepared!

Instructional methodology includes: Lecture, class discussions, individual/team presentations, demonstrations, guest speakers, group work, buzz groups, practical exercises, and multimedia resources.

You should have an active Lincoln University e-mail account so you can use Canvas to receive any course revisions, feedback on your assignments, coursework, and any information that will be disseminated concerning the class. Electronic submission of coursework will be allowed <u>only if</u> the student uses his/her Lincoln University e-mail address (<u>user@lincolnucasf.edu</u>), and the assignments are posted to our Canvas site. With Canvas, you can check your point total at any time.

Students will also be asked during the semester to evaluate this course. It is important that you take this seriously because your feedback helps my professional development and serves to see what parts of the instructional methodology and material needs to be changed, modified, and improved.

Students are required to behave in class in accordance with Lincoln University's Student Honor Code and Standards of Conduct. Both of these are found in your student handbook. Misconduct will have an adverse impact on your grade.

Assignments & Coursework:

Reading Assignments: Please refer to the course schedule at the end of this syllabus. When you see a textbook chapter listed for a specific day, it means that you should read the chapter and be familiar with the concepts **before** coming to class because it will provide a framework for what we discuss in class for the session.

Self-Assessment Exercises: Completed exercises on the day they are due will receive 100% of the point value. Incomplete assessments will receive a score of "0." Late assignments will be accepted with a deduction in points for being late. Bring your completed assessments to class so that you can participate in the group discussion.

In-Class Learning Group Textbook Chapter Quizzes: These quizzes are indicated on the schedule at the end of this syllabus, and they are closed book. Each quiz will have four T/F questions and one multiple-choice question. Make sure that only those group members present list their names on the quiz. Quizzes will be graded using the grading criteria indicated in this syllabus (A-F).

Individual Homework Assignments: Individual homework assignments are indicated on the schedule along with their due dates. Please pay attention that the numbering system for the self-assessments are the same as the homework numbering system. I have separated these types of assignments into to bullet-point entries. In addition, the homework assignments indicate the corresponding page number in the textbook. The grading for these assignments is according to the "A-F" grading criteria indicated in this syllabus. It is preferable that you post these assignments using Canvas.

Syllabus Confirmation and Understanding Assignment (point value 0.50 points): The syllabus can be downloaded from the LU website, and is available on Canvas. Once

you are able to register your e-mail with Canvas, your first assignment is to read the course syllabus, which is in addition to our class discussion of the syllabus in session one. If you have any questions, please contact me. Once you have completed the assignment, complete the assignment submission on Canvas.

Individual MBA Class Discussion Reflections (Point value will be equally divided by the number of class discussions): MBA groups will lead class discussions using the MICA model for integrative case discussion. Prepare a 350-500 reflection paper for each case discussion that discusses how the discussion helped your understanding of the OB concepts discussed, and what you learned. A reflection paper is not a summary of what occurred, a reflection discuss how you can apply what you learned. Assignments that are submitted with only summaries reflect poor achievement, and will be evaluated accordingly.

Examinations: There are midterm and final exams. They will be open book, open Internet. The only restrictions are that you can't text or communicate with other students. Each exam will be 90 minutes in length. The midterm is scheduled for 10/8 and will cover chapters 1-8. The final exam will be on 12/9 and will cover chapters 9-14.

Assignments must have: The student's first and last name at the top of the page, and the student's identification number. The title of the assignment must also be in the heading. Simply putting the date of the assignment is not correct and it will be downgraded 3% for not following instructions. Electronic submissions without these items will not be counted and you <u>must</u> use your lincolnucasf account for electronic submissions.

Late Assignment Policy: Individual Late Assignment Policy: Individual and Learning Group Case assignments can be turned in late. However, there will be a 5% deduction in points for each full/partial week the assignment is late. If it is one week late, it is a 5% deduction. If it is two weeks late, it is a 10% deduction, etc.

If you register for the class late, you are still responsible for all assignments. I will work with you to set a deadline that will allow you time to do the current work and catch-up (typically one extra week for each week missed) with individual assignments. Assignments with other students cannot be made up because this coursework is connected to the learning objectives for the course and environment for a specific class session. In addition, the material presented in each session is cumulative and are connected to each other. To make-up these types of assignments, an alternative group type of assignment will have to be completed that is equal to the missed assignment. This probably means some form of contacting an organization outside of Lincoln to research a topic. Please contact the instructor to request this and arrange a date/time. These late registration options are not available to students who are registered at the time of the first class session.

Plagiarism Policy: Copying word-for-word from the textbook or from any other source without correctly reference the source is plagiarism. If coursework is submitted that contains significant evidence of plagiarism (10%+ of submitted assignment), the grade

for the assignment will be "0" for the first infraction. The assignment cannot be re-done. If assignments continue to be submitted that contain evidence of plagiarism, the grade will be "0." If there is minor evidence of plagiarism (0-9% of submitted assignment), the grade will reflect poor achievement (69% or less). Repeat violations will be referred to the Dean of Students for misconduct.

Class Attendance Defined:

- (1) You are expected to contribute to the class discussions in meaningful ways. That means:
 - contributing new and relevant information to the course discussion and from readings of the textbooks;
 - commenting in a positive manner;
 - building on the remarks of your fellow students;
 - posing questions of your fellow students; and
 - Sharing quotes, websites, and other supplementary information.
- (2) Assignments that do not require team participation may be made-up with a valid excuse. A valid excuse requires that you present the instructor with a health care professional's note indicating an illness prevented you from coming to class, a court subpoena, a jury duty summons, or other evidence that your absence was beyond your control. Missing class for your convenience such as a routine doctor or dentist visit, non-emergency appointments with an attorney, or being called into work are not valid reasons for being absent.

Learning Environment:

The goal of the classroom environment is to be collaborative and communicative. To help facilitate collaborative communication, I would suggest that before you proofread or carefully consider your thoughts before speaking. There are times when an innocent comment can be miss-interpreted. Most of the time, any miss-communication can be rectified through open communication. However, if you find the content of a message offensive, please notify me.

Students are required to follow Lincoln University's Student Standards of Conduct and Honor Code that is in the student handbook. Violations may have an adverse impact on a student's grade.

Grading

Point/Grade Conversion

100-95	Α
94-90	A-
89-87	B+
86-84	В
83-80	B-
79-77	C+

76-74	C
73-70	C-
69-67	D+
66-60	D
59 or <	F

A = Superior performance. A superior performance. The assignment is well-written and contains an interesting and insightful analysis. The assignment has a central theme or idea and has supporting points. The analysis or argument is supported by primary academic resources. For a grade of 100%, the standard is publication quality.

A- = Excellent performance. The analysis and/or argument is interesting, clear, logical, and sound. However, it is not as original, or the analysis and argument is not as in-depth as an "A" paper. The analysis, argument, or approach is not as well researched and supported as in an "A" paper.

B+ = **Very good performance.** The analysis, approach, argument is reasonably clear. The ideas are not as clearly expressed as in the "A" or "A-"categories, but the analysis, approach, or argument contains some interesting points. There are some supporting references from primary sources; however, more supporting references would have strengthened the analysis, argument, or approach.

B = Good performance. A good performance that demonstrates a competent grasp of the course material. The analysis, approach, or argument is not as effectively structured as it should have been. There are a few interesting ideas or points within the paper. However, the analysis, approach, or argument would have been strengthened with more thought, insight, creativity, and organization. The applicable theories and concepts are briefly covered in the key points of the analysis, the approach, or the argument. However, serious improvement in these areas is required. Reliance more on secondary data sources than primary sources of data. The ideas are not as clearly expresses as in the "B+" category above.

B- = Above Average performance. An above average performance. Performance indicates a competent understanding, but not to the degree as indicated in the "B" grade category above. Argument, approach, or analysis primarily based on secondary reference sources. There are some problems with the organization and structure of the argument, analysis, or approach.

C+ = A marginally above-average performance. The structure and organization of the approach, analysis, or argument is often ineffective, unclear or unpersuasive. The central theme is either absent or unclear. Supporting references are based solely on secondary sources. Performance is not to the "B-" grade level above.

- **C** = **Average performance.** An average level of performance that indicates an acceptable comprehension of the basic concepts and theories being studied. The argument, approach, or analysis is sometimes incoherent with significant organizational and structural problems. Communication is an acceptable level for a university student. Supporting references are limited and based solely on secondary sources.
- **C-** = **Below-average performance.** A below-average performance based on deficient studying of the course material and secondary research sources. Significant grammar, style, and punctuation errors to the degree that communication is unclear. There is no identifiable approach, argument, or analysis.
- **D**+ = **Poor performance.** A poor level of performance with very little evidence of organization and structure. Serious grammar, punctuation, and style errors. Very little evidence of an argument, analysis, or approach.
- **D** = **Very poor performance.** A very poor level of performance. There is virtually no evidence of a thoughtful expression of analysis, argument, or approach. Incoherent and unclear communication, structure, and organization.
- **F** = **Failing performance.** Work is not acceptable and/or timely. Academic credit is not earned. Performance borders on plagiarism.

Course Grade Weighting:

Category	Percent	Point
Individual: Syllabus Confirmation and Understanding Assignment		0.50
Learning Group Chapter Quizzes (12 x 0.50 points, each question is .10		6
points)		
Individual: Self-Assessment Exercises (18 x 1 point each)		18
Individual: Homework Assignments (Cases & Exercises)(13 x 2 points		26
each)		
Individual: MICA Case Reflections (Point value TBD by the number		15
of cases to be presented during class, will be determined on the first		
day)		
Midterm Exam (Chapters 1-8)		17.25
Final Exam (Chapters 9-14)		17.25
	100%	100
Individual Performance = 94% & Group Performance = 6%		

Format for Submitting Assignments:

(1) Write your first, last name, and student ID number at the top of your paper along with the title of the assignment (papers will not be returned without credit if there is no name and/or assignment title).

- (1) Use the APA/Chicago-Turabian guidelines for citing and documenting sources. If you need to refresh your knowledge of these guidelines, there are resources online and in the library. Lincoln's library staff is there to help you locate those resources.
- (3) Electronic submission of coursework to Canvas will be allowed <u>only</u> <u>if</u> the student uses his/her Lincoln University e-mail address (user@lincolnucasf.edu).

Academic References:

In the United States, Wikipedia is not considered an academic reference in education by most elementary schools, high schools, and colleges. This does not mean you cannot site this as a source much like you would use a magazine or newspaper articles as a reference. You can use these non-academic reference sources to point you in the right direction when you need an academic reference to support your approach, argument, or analysis. One of the best resources you have as a student is the academic databases that are available to you through Lincoln's library.

Schedule & Assignments

Session	Course Outline	
August 27	• Introduction to course and syllabus review (0.50 point for review).	
	• Completion of an Individual Key Experiences Assessment In-Class.	
	This needs to be turned in at the end of class today.	
	• Video: Jack Welch Leadership Interview & Discussion with MBA students at the University of Michigan	
	• Learning Group Selection (Join with 4-5 other students to form a learning group).	
	• Homework (Due at the start of class on 9/3): Read Chapters 1 and 2, complete Self-Assessments 1.1 and 2.1, and be prepared to discuss	
	these during the 9/3 class session. The required text is available at sagepub.com	
September 3	• Learning Group Quiz on Chapters 1 and 2 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be four T/F questions and one multiple-choice question.	
	• Chapters 1 and 2 Concepts: Lecture/Class Discussion/Class Exercises.	
	• Homework (Due at the start of class on 9/10): Read Chapters 3 and 4,	
	complete Self-Assessments 3.1, 3.2, 4.1, and be prepared to discuss	
	these during the 9/10 class session.	
	• Homework 1.1 (Due by the end of class on 9/17): Chapter 1, Exercise 1.1 (Ethical Dilemmas in Cross-Cultural Work)(pg. 26).	
	 Homework 2.2: (Due at the end of class on 9/17): Chapter 2, Exercise 	
	2.2 (What Is Your Primary Cultural Background)(pg. 63).	
September 10	• Learning Group Quiz on Chapters 3 and 4 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be	

	four T/F questions and one multiple-choice question.	
	*	
	• Homework: (Due at the start of class on 9/17): Read Chapter 5,	
	complete Self-Assessment 5.1 (What Motivates you?), and be	
	prepared to discuss these during the 9/17 session.	
	• Homework (Due at the start of class on 9/24): Case Study 5.1 (SOS in	
G	DHS: A Problem of Motivation)(pg. 166).	
September 17	• Learning Group Quiz on Chapter 5 (0.50 points): In the first 10	
	minutes of class, there will be a five-question quiz. There will be	
	four T/F questions and one multiple-choice question.	
	• Chapter 5 Concepts: Lecture/Class Discussion/Class Exercises.	
	• Homework: (Due at the start of class on 9/24): Read Chapters 6	
	& 7, complete Self-Assessments 6.1 (Symptoms of Stress), 6.3	
	(Stress Inventory), 7.1 (How Creative Are You?) and be prepared	
	to discuss these during the 9/24 session.	
	• Homework (Due at the start of class on 10/1): Exercise 7.2	
	(Mindmapping Exercise)(pg. 227).	
September 24	• Learning Group Quiz on Chapters 6 and 7 (0.50 points): In the first	
	10 minutes of class, there will be a five-question quiz. There will be	
	four T/F questions and one multiple-choice question.	
	• Chapters 6 and 7 Concepts: Lecture/Class Discussion/Class Exercises.	
	• Homework: (Due at the start of class on 10/1): Read Chapter 8,	
	complete Self-Assessment 8.1 (A Decision Diagnostic), and be	
	prepared to discuss these during the 10/1 session.	
	• Homework (Due at the start of class on 10/8): Case 8.3 (Relocating	
	Regional Offices Overseas)(pg. 263).	
October 1	• Learning Group Quiz on Chapter 8 (0.50 points): In the first 10	
	minutes of class, there will be a five-question quiz. There will be four	
	T/F questions and one multiple-choice question.	
	• Chapter 8 Concepts: Lecture/Class Discussion/Class Exercises.	
	• Homework: (Due at the start of class on 10/8): Read Chapter 9,	
	complete Self-Assessment 9.1 (Communication), and be prepared to	
	discuss these during the 10/8 session.	
	• Homework (Due at the start of class on 10/15): Exercise 9.1 (A	
	Dispersed Workplace)(pg. 297).	
October 8	• Learning Group Quiz on Chapter 9 (0.50 points): In the first 10	
	minutes of class, there will be a five-question quiz. There will be four	
	T/F questions and one multiple-choice question.	
	• Midterm Exam (90 minutes).	
	• Chapter 9 Concepts: Lecture/Class Discussion/Class Exercises.	
	• Homework: (Due at the start of class on 10/15): Read Chapter 10,	
	complete Self-Assessment 10.3 (Emotional Intelligence in Teams), and	
	be prepared to discuss these during the 10/15 session.	
	• Homework (Due at the start of class on 10/22): Case 10.1 (Relocating	
	a Manufacturing Plant)(pg. 330).	

October 15	 Learning Group Quiz on Chapter 10 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be four T/F questions and one multiple-choice question. Chapter 10 Concepts: Lecture/Class Discussion/Class Exercises. Homework: (Due at the start of class on 10/22): Read Chapter 11,
	complete Self-Assessment 11.1 (How Do You Behave During
	Conflict), and be prepared to discuss these during the 10/22 session.
	• Homework (Due at the start of class on 10/29): Case 11.1 (Conflict in an Emergency Evaluation)(pg. 364).
October 22	• Learning Group Quiz on Chapter 11 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be four
	T/F questions and one multiple-choice question.
	• Chapter 11 Concepts: Lecture/Class Discussion/Class Exercises. Homography (Dyna et the stort of class on 10/20), Bood Chapter 12
	• Homework: (Due at the start of class on 10/29): Read Chapter 12, complete Self-Assessments 12.1 (What Makes a Good Leader), 12.2
	(What Is Your Leadership Style), and be prepared to discuss these
	during the 10/29 session.
	 Homework Exercises (Due at the start of class on 11/5): 12.2
	(Developing a Leadership Autobiography (4-5 page essay/not 10 as
	indicated in the text)(pg. 393), 12.4 (Transactional Versus
	Transformational Leadership)(pg. 394), 12.5 (Assessing Your Leadership Style)(pg. 395).
October 29	• Learning Group Quiz on Chapter 12 (0.50 points): In the first 10
	minutes of class, there will be a five-question quiz. There will be four
	T/F questions and one multiple-choice question.
	• Chapter 12 Concepts: Lecture/Class Discussion/Class Exercises.
November 5	• Homework: (Due at the start of class on 11/25): Read Chapter
(Ms. Sonal Gill)	13, complete Self-Assessment 13.1 (Your Understanding of Politics & Power), and be prepared to discuss these during the 11/25
	session.
	 Learning Group Case Analysis working session
	 Video and learning group analysis.
	• Homework Case 13.2 (Due at the start of class on 12/2): The
November 25	Politics of Measurement (pg. 429) Learning Croup Oviz on Chapter 13 (0.50 points): In the first 10
140VCIIIDEI 25	• Learning Group Quiz on Chapter 13 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be four
	T/F questions and one multiple-choice question.
	• Chapter 13 Concepts: Lecture/Class Discussion/Class Exercises.
	• Homework: (Due at the start of class on 12/2): Read Chapter 14,
	complete Self-Assessment 14.1 (Identify Your Strategic Management
	Type), and be prepared to discuss these during the 12/2 session.
	• Homework (Due by the start of class on 12/9) Case 14.1: Bound by the
	Structure (pg. 466)
December 2	• Learning Group Quiz on Chapter 14 (0.50 points): In the first 10
	minutes of class, there will be a five-question quiz. There will be four

	 T/F questions and one multiple-choice question. Chapter 14 Concepts: Lecture/Class Discussion/Class Exercises. Homework: (Due at the start of class on 12/9): Read Chapter 15, complete Self-Assessment 15.1 (Your Orientation Toward Change), and be prepared to discuss these during the 12/9 session.
December 9	 Learning Group Quiz on Chapter 15 (0.50 points): In the first 10 minutes of class, there will be a five-question quiz. There will be four T/F questions and one multiple-choice question. Final Exam (90 minutes). Chapter 15 Concepts: Lecture/Class Discussion/Class Exercises.