# LINCOLN UNIVERSITY COURSE SYLLABUS COURSE NUMBER: BA275

**Course Title: Industrial and Organizational Behavior** 

Course Start Date: August 26, 2010

**Course End Date: December 11, 2010** 

Thursdays, 3:30 PM to 6:15 PM

### BA 275:

The course examines organizational behavior in industry and within organizations as well as its impact on groups and individuals. Topics include: group dynamics, training, leadership, motivation, performance appraisal and job satisfaction. The course content should enhance the understanding of both employee well-being and organizational effectiveness. Research findings will assist in structuring organization policies and practices. (3 units) *Prerequisite: Upper division standing* 

# Learning Objectives:

1. Students will gain an understanding of the individual, group, and system dynamics that influence organizations.

2. Students will learn how to analyze organizations so they can identify methods to improve organizational effectiveness and efficiency.

3. Students will gain an understanding of their management preferences, style, and abilities; and how to leverage their strengths within an organization.

# **<u>Required Text (Selected Chapters):</u>**

Robbins, S., Judge, T.

2011 Organizational Behavior, 14<sup>th</sup> edition. Pearson Prentice-Hall. Upper Saddle River, NJ. ISBN: 978-0-13-612401-6

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# **INTRODUCTION:**

Welcome to Lincoln University!

In this syllabus, I will provide an overview of the course and the student expectations for the next few months. It is important that you note the schedule of events, and assignments.

There are a few principles that we need to understand as we start this course. First, the nature of this course environment requires course participants to actively engage each other, and to encourage the learning process through our conversations and coursework. When everyone participates, the entire class or learning team has the opportunity to learn. In addition learning between the instructor and students flows two ways. I will learn from you just as you will learn from me.

My role, as your facilitator, is to guide you along the learning path and engage your ability to learn. Should there be any questions regarding this course material, attendance, and participation in this course, please contact me via Lincoln University e-mail, the course Google Groups site, or by telephone. I would prefer you contact me by Lincoln e-mail, which I will reply to within 24-hours.

### **Class Procedures:**

Each session you will be provided various items: instructions, assignments, topics, questions for discussion, my comments, or a description of the activities for the day.

Instructional methodology includes: Lecture, class discussions, group and team work, and multimedia resources in either a brick and mortar classroom or a virtual classroom using Google Groups.

You will be reading and working on various exercises and answering discussion questions as an individual, in a pair, and in groups.

Some of the course work will be done in our class Google Groups site: Lincoln BA320&BA275- Fall 2010. This information will be provided in class and in advance of any assignment due dates.

#### Assignments:

Assignments are due in the week following the week it is assigned. Late assignments will be accepted without a 10% late penalty if they are submitted within one week of the due date. If they are submitted after the one-week grace period, a 10% late penalty will be assessed for each week it is late.

**Assignments must have**: The students first and last name at the top of the page and/or the names of the entire team/group at the top. The title of the assignment must also be in the heading. Simply putting the date of the assignment is not correct and it will be downgraded 10% for not following instructions.

Electronic submissions do not count unless you have previously arranged this with the instructor, or they are part of our course work in the Google Group.

If you are not able to work with your team on the assignment, in order to earn the points, you will need to complete a supplemental assignment.

# **Class Participation:**

(1) You are expected to contribute to the class discussions in meaningful ways. That means:

- contributing new and relevant information to the course discussion and from readings of the textbooks;
- commenting in a positive manner;
- building on the remarks of your fellow students;
- posing questions of your fellow students; and
- Sharing quotes, websites, and other supplementary information.

(2) Your grade will also be determined by:

- the quality of your responses;
- the timeliness of your response; and
- The ability of your comments to motivate others in a collaborative effort.
- Your interaction in our class Google Group.

### **Learning Environment**

The goal of the classroom environment is to be collaborative and communicative. To help facilitate collaborative communication, I would suggest that before you proofread or carefully consider your thought before speaking. There are times when an innocent comment can be miss-interpreted. Most of the time, any miss-communication can be rectified through open communication. However, if you find the content of a message offensive, please notify me.

### Grading

**Point/Grade Conversion** 

100-95	А	76-74	С
94-90	A-	73-70	C-
89-87	B+	69-67	D+
86-84	В	66-64	D
83-80	B-	63-60	D-
79-77	C+	59 or <	F

A = Excellent performance. Clearly stands out as an excellent performer. Has unusually sharp insight into material and initiates thoughtful questions. The student sees many sides of an issue. Articulates well and writes logically and clearly. Integrates ideas previously learned from this and other disciplines; anticipates next steps in progression of ideas.

 $\mathbf{B} = \mathbf{Above average performance.}$  Grasps subject matter at a level considered to be good to very good. The student actively participates in the class discussion. Speaks and writes well. The student accomplishes more than the minimum requirements. Work in and out of class is of high quality.

C = Average performance. The student demonstrates a satisfactory comprehension of the subject matter. Accomplishes only the minimum requirements and displays little or no initiative. The student is able to communicate orally and in writing at an acceptable level for a college student. Has a satisfactory understanding of all basic concepts.

D = Below average performance. The student demonstrates understanding at the most rudimentary level. Quality and quantity of work in and out of class is below average and marginally acceptable.

 $\mathbf{F} = \mathbf{Failing performance.}$  Work is not acceptable and/or timely. Quality and quantity of work in and out of class fails to demonstrate a marginal understanding of learning objectives and their application. Academic credit is not earned. **Course Grade Weighting:** 

Category	Percent	Point
Attendance	10%	10
Homework: 7 CI & 2 Ethics (2pts. Each)	18%	18
Comprehensive Case Study 2 Project	12%	12
Midterm Exam	30%	30
Final Exam	30%	30
	100%	100

# Format for Submitting Assignments

(1) Write your first and last name at the top of your paper along with the title of the assignment (papers will not be returned without credit if there is no name and/or assignment title).

(1) Use the APA/Chicago-Turabian guidelines for citing and documenting sources.

(2) Your assignment should follow the formatting guidelines below:

- single-spaced
- twelve point, Times New Roman font style
- skip one space between paragraphs
- paragraphs are <u>not</u> to be indented.

#### Schedule & Assignments

Session	Course Outline
August 26	Introduction to course
	• Chapter 1: What is Organizational Behavior?
September	• Chapter 2: Diversity in Organizations
2	• Homework: Case Incident 1: The Flynn Effect
September	Chapter 3: Attitudes & Job Satisfaction
9	• Homework: Case Incident 2: Long Hours, Hundreds of E-mails
September	• Chapter 5: Personality & Values
16	• Homework: Ethical Dilemma (pg. 159), and Case Incident 2
September	• Chapter 6 : Perception & Individual Decision Making
23	• Homework: Ethical Dilemma (pg. 195)
September	Chapter 7: Motivation Concepts
30	• Homework: Case Incident 2
October 7	• Chapter 8: Motivation: From Concepts to Applications
	• Homework: Case Incident 1
October	• Chapter 9: Foundations of Group Behavior
14- Virtual	• Class Work: Google Groups PowerPoint presentation, discussion on
Class/Lab	Point/Counterpoint exercise on page 303, lab exercises, and reply with
Work	answers to two of the four questions posted in Google Groups.
	• Homework: Case Incident 2
October	• Midterm
21	Chapter 10: Understanding Work Teams
October	Chapter 11: Communication
28	Homework: Case Incident 1
	• Begin Research on Comprehensive case Study 2 (pg. 639)
November	Chapter 12: Leadership
4- Virtual	• Virtual Course Work: PowerPoint presentation, discussion of
Class/Lab Work	Point/Counterpoint (pg. 406), lab exercises, and reply with answers to
WOIK	two of the four questions listed in Google Groups.
November	Continue Working Comprehensive Case Study 2 (pg. 639)
November 18 –	Chapter 13: Power & Politics
18 – Virtual	• Virtual Course Work: PowerPoint presentation, discussion of
Class/Lab	Point/counterpoint (pg. 444), lab exercises, and reply with answers to two of the four questions listed in Google Groups.
Work	two of the four questions listed in Ooogle Oroups.
December	Chapter 16: Organizational Culture
2	<ul> <li>Comprehensive Case Study 2 DUE</li> </ul>
December	FINAL
9- Final	