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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2025

Date : 5/2/2025

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	Principles of Management	(3)	M	3:30 pm – 6:15 pm Dr. J. Stryker
BA 303	Finance Management	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 305	Project Management	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 308	Human Resources Management	(3)	Sat	9:00 am – 11:45 am Dr. Olmos
BA 309	Ethics of Business Management	(3)	W	9:00 am – 11:45 am Dr. Kil

BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	T	9:00 am – 11:45 am Dr. Ghosh
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Dr. Talan
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ghosh
BA 316	International Management <i>(Prerequisite: BA 302)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 317	Political and Legal Aspects of International Business	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 318	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 320	Organization Behavior and Administration	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 324	Leadership Development	(3)	Sat	12:30 pm – 3:15 pm Dr. Himelfarb
BA 330	Entrepreneurship	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 340	Managerial Accounting and Financial Control	(3)	T	9:00 am – 11:45 am

(Prerequisite: BA 42)

Prof. Loh

BA 343	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 350	Management Information Systems <i>(Prerequisites: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	Digital Marketing <i>(Prerequisites: BA 304)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 352	Advanced Systems Analysis and Design <i>(Prerequisites: BA 160 or BA 350)</i>	(3)	Th	3:30 pm – 6:15 pm Mr. Talan
BA 353	Information Systems Database Management <i>(Prerequisites: BA 160 or BA 350)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Kruz
BA 354	E-Commerce	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 355	Business Consulting <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 361	Supply Chain Management <i>(Prerequisite: BA 307)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 363	Investment Science <i>(Prerequisite: BA 241 or BA 360)</i>	(3)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 364	Investment (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall

BA 366	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i>	(3)	Th	9:00 am – 11:45 am Dr. Tailab
BA 370	Business Communications <i>(Prerequisite: ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
BA 371	Communications in Leadership and Negotiations <i>(Prerequisite: ENG 170 or BA 370)</i>	(3)	W	9:00 am – 11:45 am Dr. S Stryker
BA 372	Consumer Research <i>(Prerequisite: BA 304)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 373	Pricing <i>(Prerequisite: BA 301, BA 304)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Chen
BA 375	Services Marketing <i>(Prerequisite: BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.</i>	(1-3)	ARR	ARR
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration Courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos

BA 397	**MBA Case Study <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Document: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Project <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>(Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President)</i>	(3)	ARR	ARR
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	9:00 am – 11:45 am Dr. Tailab
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ghosh
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	F	9:00 am – 11:45 am Dr. Olmos
BA 417	Political and Legal Aspects of International Business	(4)	w	12:30 pm – 3:15 pm Dr. Kil
BA 418	Import-Export Management <i>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	F	9:00 am – 11:45 am Dr. Guerra

BA 424	Leadership Development <i>(Prerequisite: BA 308)</i>	(4)	Sat	12:30 pm – 3:15 pm Dr. Himelfarb
BA 443	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 463	Investment Science <i>(Prerequisite: BA 303, BA 360)</i>	(4)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 466	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i>	(4)	Th	9:00 am – 11:45 am Dr. Tailab
BA 471	Communications in Leadership and Negotiations <i>(Prerequisite: ENG 170 or BA 370)</i>	(4)	W	9:00 am – 11:45 am Dr. S Stryker
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos

BA 597	** DBA Dissertation I <i>**DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor. (Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501, BA 502, or BA 504) ** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business studies or the President.)</i>	(4)	ARR	ARR
BA 598	** DBA Dissertation II <i>**Scheduled meeting times will be arranged by each advisor. (Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	** DBA Dissertation III <i>**Scheduled meeting times will be arranged by each advisor. (Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR
BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES				
BA 10 I	Business Foundations	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 10 II	Business Foundations	(3)	Th	3:30 pm – 6:15 pm Dr. Ghosh
BA 19	Fundamentals of Ethics	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 42	Financial Accounting	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ghosh
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 130	Introduction to International Business	(3)	Th	12:30 pm – 3:15 pm

(Prerequisite: BA 10)

Dr. Germann

BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Chen
BA 160	Information Systems Concept and Applications <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 175	Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 215	Production Management <i>(Prerequisite: BA 110, BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kruz
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Olmos
BA 230	Studies in International Business <i>(Prerequisite: BA 130)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 234	Principles of Import and Export Management <i>(Prerequisite: BA 130)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(3)	T	9:00 am – 11:45 am Prof. Loh
BA 245	Real Estate Practices <i>(Prerequisite: BA 10, BA 140)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall

BA 250	Entrepreneurial Management <i>(Prerequisites: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 253	Services Marketing <i>(Prerequisite: BA 150)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 257	Consumer Behavior <i>(Prerequisite: PSYCH 10, BA 150)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 262	Systems Analysis and Design <i>(Prerequisite: BA 160)</i>	(3)	Th	3:30 pm – 6:15 pm Mr. Talan
BA 263	Digital Marketing <i>(Prerequisite: BA 150 and CS 10)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 264	E-Commerce <i>(Prerequisite: BA 10 and BA 160)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 279	Strategic Communications <i>(Prerequisite: ENG 79)</i>	(3)	W	9:00 am – 11:45 am Dr. S Stryker
BA 280 I	Project Management <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 280 II	International Finance <i>(Prerequisite: Instructor's permission)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 280 III	Business Consulting <i>(Prerequisite: Instructor's permission)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 280 IV	Business Research Methodology <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	9:00 am – 11:45 am Dr. Talan
BA 280 V	Supply Chain Management	(3)	Th	12:30 pm – 3:15 pm

(Prerequisite: Instructor's permission)

Dr. Ashurov

BA 280 VI International Management

(3)

F

9:00 am – 11:45 am

(Prerequisite: Instructor's permission)

Dr. Olmos

BA 280
VII**Leadership Development**

(3)

Sat

12:30 pm – 3:15 pm

(Prerequisite: Instructor's permission)

Dr. Himelfarb

BA 289

International Business Strategy

(3)

Th

9:00 am – 11:45 am

(Prerequisite: BA 110, BA 130, BA 150)

Dr. Ghosh

BA 290

Strategic Business Management

(3)

T

3:30 pm – 6:15 pm

(Prerequisite: Senior Standing)

Dr. Pantos

BA 298

***Internship in Business**

(3)

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**(Requirements: Junior/Senior standing;
Admissions and Records and Registrar Offices permission)***(Required Documents: A Job Offer Letter;
Agreement for Internship signed by work supervisor,
LU advisor, and Director of Records.)*

BA 299

Research Project in Business

(3)

ARR

ARR

*(Prerequisite: Senior Standing)***COMPUTER SCIENCE**

CS 10

Introduction to Computer Science

(3)

M

12:30 pm – 3:15 pm

Mr. Vaidya

CS 237

Database

(3)

W

3:30 pm – 6:15 pm

(Prerequisite: BA 160)

Dr. Kruz

ECONOMICSECON
20B**Principles of Economics II (Microeconomics)**

(3)

M

12:30 pm – 3:15 pm

Dr. Tailab

ECON 220 International Economics

(3)

M

9:00 pm – 11:45 pm

(Prerequisites: ECON 20A, BA 130)

Dr. Ghosh

ENGLISH

ENG 75	Critical Thinking	(3)	M	3:30 pm – 6:15 pm Dr. Borukhov
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ENG 82	Written Communication	(3)	T	3:30 pm – 6:15 pm Mr. Frasca
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ENG 86	Survey of American Literature	(3)	Th	12:30 pm – 3:15 pm Prof. Hyman
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ENG 170	Business Communications <i>(Prerequisite: ENG 75 or ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
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HISTORY

HIST 15	HISTORY OF THE UNITED STATES II	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
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HUMANITIES

HUM 10	Introduction to Humanities	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
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MATHEMATICS

MATH 10	College Mathematics	(3)	Th	12:30 pm – 3:15 pm Ms. Agafontseva
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PSYCHOLOGY

PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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NATURAL SCIENCES

SCI 10	Physical Science	(3)	M	3:30 pm – 6:15 pm Dr. Bune
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SCI 31	Human Biology	(3)	T	12:30 pm – 3:15 pm Dr. Mania
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DIAGNOSTIC IMAGING

DI 10	Physical Principles of Ultrasound	(3)	Th	12:30 pm – 3:15 pm Dr. Paredes
DI 20	Medical Terminology	(3)	T	3:30 pm – 6:15 pm Dr. Mania
DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i>	(3)	M	9:00 am – 11:45 am Ms. Kay
DI 120	OB/GYN Ultrasound I 3 Units of Lecture 1 Unit of Lab (02/06/2025-04/17/2025) <i>(Prerequisites: DI 110)</i>	(4)	Th Th	9:00 am – 11:45 am Dr. Paredes 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 125	Introduction to Echocardiography 3 Units of Lecture 1 Unit of Lab (02/04/2025 - 04/15/2025) <i>(Prerequisites: DI 110, DI 115)</i>	(4)	T T	9:00 am – 11:45 am Dr. Ostanina 12:30 pm – 3:15 pm
DI 150	Abdomen and Small Parts I 3 Units of Lecture 1 Unit of Lab (02/05/2025 - 04/16/2025) <i>(Prerequisites: DI 110)</i>	(4)	W W	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk
DI 251	Advanced Abdomen and Small Parts 3 Units of Lecture 1 Unit of Lab (02/06/2025-04/17/2025) <i>(Prerequisites: DI 170)</i>	(4)	W Th	9:00 am – 11:45 am Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk

DI 261	Advanced Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	T	9:00 am – 11:45 am	Dr. Smolyarchuk
			W	12:30 pm – 3:15 pm	Dr. Smolyarchuk
DI 291A	***Practicum/Externship I in Sonography	(3)	ARR	ARR	Dr. Zakasovskaya
DI 291B	***Practicum/Externship II in Sonography	(3)	ARR	ARR	Dr. Zakasovskaya
DI 295A	**Practicum/Externship I in Echocardiography	(3)	ARR	ARR	Dr. Zakasovskaya
DI 295B	***Practicum/Externship II in Echocardiography	(3)	ARR	ARR	Dr. Zakasovskaya

***(Prerequisite: Senior standing; Permission of the Externship Coordinator and the Program Director)*

***(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

****(Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)*

***(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

CANCELLED COURSES

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE