



LINCOLN UNIVERSITY
COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2025

Date: 12/13/2024

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	Principles of Management	(3)	M	3:30 pm – 6:15 pm Dr. J. Stryker
BA 303	Finance Management	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 305	Project Management	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 308	Human Resources Management <i>(Online)</i>	(3)	S	9:00 am – 11:45 am Dr. Olmos
BA 309	Ethics of Business Management	(3)	W	9:00 am – 11:45 am Dr. Kil
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	T	9:00 am – 11:45 am Dr. Ghosh
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Ms. Agafontseva
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 316	International Management <i>(Prerequisite: BA 302)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 317	Political and Legal Aspects of International Business	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 318	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 320	Organization Behavior and Administration	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 324	Leadership Development <i>(Online)</i>	(3)	S	12:30 pm – 3:15 pm Dr. Himelfarb

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BA 330	Entrepreneurship	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	T	9:00 am – 11:45 am Prof. Loh
BA 343	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 350	Management Information Systems <i>(Prerequisite: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	Digital Marketing <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Th	3:30 pm – 6:15 pm Mr. Talan
BA 353	Information Systems Database Management <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Kruz
BA 354	E-Commerce <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 355	Business Consulting <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 361	Supply Chain Management <i>(Prerequisite: BA 307)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 363	Investment Science <i>(Prerequisite: BA 241 or BA 360)</i>	(3)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 366	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i>	(3)	Th	9:00 am – 11:45 am Dr. Tailab
BA 370	Business Communications <i>(Prerequisite: ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
BA 371	Communications in Leadership and Negotiations <i>(Prerequisite: ENG 170 or BA 370)</i>	(3)	W	9:00 am – 11:45 am Dr. S Strvker
BA 372	Consumer Research <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 373	Pricing <i>(Prerequisites: BA 301, BA 304)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Chen
BA 375	Services Marketing <i>(Prerequisite: BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR

BA 386	*Graduate Internship in Marketing Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	**MBA Case Study <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission) ***(Required Documents: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission) ***(Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Project <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390) ***(Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	9:00 am – 11:45 am Dr. Tailab
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302) (Online)</i>	(4)	F	9:00 am – 11:45 am Dr. Olmos
BA 417	Political and Legal Aspects of International Business	(4)	W	12:30 pm – 3:15 pm Dr. Kil
BA 418	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	M	9:00 am – 11:45 am Dr. Guerra
BA 424	Leadership Development <i>(Prerequisite: BA 308) (Online)</i>	(4)	S	12:30 pm – 3:15 pm Dr. Himelfarb
BA 443	International Banking <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 463	Investment Science <i>(Prerequisites: BA 303, BA 360)</i>	(4)	M	9:00 am – 11:45 am Ms. Agafontseva
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 466	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i>	(4)	Th	9:00 am – 11:45 am Dr. Tailab
BA 471	Communications in Leadership and Negotiations <i>(Prerequisite: ENG 170 or BA 370)</i>	(4)	W	9:00 am – 11:45 am Dr. S Stryker
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR

BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i>	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business Studies or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Business Foundations	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 10 II	Business Foundations	(3)	Th	3:30 pm – 6:15 pm Dr. Ghosh
BA 19	Fundamentals of Ethics	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 42	Financial Accounting	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ghosh
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Germann
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Chen
BA 160	Information Systems Concept and Applications <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 175	Organizational Behavior <i>(Prerequisite: PSYCH 10, BA 10)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra

BA 215	Production Management <i>(Prerequisite: BA 110, BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kruz
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i> <i>(Online)</i>	(3)	S	9:00 am – 11:45 am Dr. Olmos
BA 230	Studies in International Business <i>(Prerequisite: BA 130)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 234	Principles of Import and Export Management <i>(Prerequisite: BA 110, BA 130)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(3)	T	9:00 am – 11:45 am Prof. Loh
BA 245	Real Estate Practices <i>(Prerequisite: BA 10, BA 140)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 250	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 253	Services Marketing <i>(Prerequisite: BA 150)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 257	Consumer Behavior <i>(Prerequisite: PSYCH 10, BA 150)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 262	Systems Analysis and Design <i>(Prerequisite: BA 160)</i>	(3)	Th	3:30 pm – 6:15 pm Mr. Talan
BA 263	Digital Marketing <i>(Prerequisites: BA 150 and CS 10)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 264	E-Commerce <i>(Prerequisites: BA 10 and BA 160)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 279	Strategic Communications <i>(Prerequisite: ENG 170)</i>	(3)	W	9:00 am – 11:45 am Dr. S Stryker
BA 280 I	Project Management <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 280 II	International Finance <i>(Prerequisite: Instructor's permission)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 280 III	Business Consulting <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 280 IV	Business Research Methodology <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	9:00 am – 11:45 am Ms. Agafontseva
BA 280 V	Supply Chain Management <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 280 VI	International Management <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 280 VII	Leadership Development <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	S	12:30 pm – 3:15 pm Dr. Himelfarb

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BA 289	International Business Strategy <i>(Prerequisite: BA 110, BA 130, BA 150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 290	Strategic Business Management <i>(Prerequisite: Senior standing)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 298	*Internship in Business <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Kruz

ECONOMICS

ECON 20B	Principles of Economics II (Microeconomics) <i>(Prerequisites: MATH 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Tailab
ECON 220	International Economics <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	T	9:00 pm – 11:45 pm Dr. Ghosh

ENGLISH

ENG 75	Critical Thinking	(3)	M	3:30 pm – 6:15 pm Prof. Borukhov
ENG 82	Written Communication	(3)	T	3:30 pm – 6:15 pm Mr. Frasca
ENG 86	Survey of American Literature	(3)	Th	12:30 pm – 3:15 pm Prof. Hyman
ENG 170	Business Communications <i>(Prerequisite: ENG 75 or ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca

HISTORY

HIST 15	HISTORY OF THE UNITED STATES II	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
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HUMANITIES

HUM 10	Introduction to Humanities <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
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MATHEMATICS

MATH 10	College Mathematics	(3)	Th	12:30 pm – 3:15 pm Ms. Agafontseva
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PSYCHOLOGY

PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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NATURAL SCIENCES

SCI 10	Physical Science <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bune
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SCI 31	Human Biology	(3)	T	12:30 pm – 3:15 pm Dr. Mania
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DIAGNOSTIC IMAGING

DI 10	Physical Principles of Ultrasound	(3)	Th	12:30 pm – 3:15 pm Dr. Paredes
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DI 20	Medical Terminology	(3)	T	3:30 pm – 6:15 pm Dr. Mania
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DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
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DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i> <i>(Online)</i>	(3)	M	9:00 am – 11:45 am Ms. Kay
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DI 120	OB/GYN Ultrasound I 3 units of lecture 1 unit of lab (02/06/2025-04/17/2025) <i>(Prerequisite: DI 110)</i>	(4)	Th Th	9:00 am – 11:45 am Dr. Paredes 12:30 pm – 3:15 pm Dr. Smolyarchuk
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DI 125	Introduction to Echocardiography 3 units of lecture 1 unit of lab (02/04/2025 - 04/15/2025) <i>(Prerequisite: DI 110, DI 115)</i>	(4)	T T	9:00 am – 11:45 am Dr. Ostanina 12:30 pm – 3:15 pm Dr. Ostanina
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DI 150	Abdomen and Small Parts I 3 units of lecture 1 unit of lab (02/05/2025 - 04/16/2025) <i>(Prerequisite: DI 110)</i>	(4)	W W	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk
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DI 251	Advanced Abdomen and Small Parts 3 units of lecture 1 unit of lab (02/06/2025 - 04/17/2025) <i>(Prerequisite: DI 170)</i>	(4)	W Th	9:00 am – 11:45 am Dr. Mania 9:00 am – 11:45 am Dr. Smolyarchuk
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DI 261	Advanced Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	T W	9:00 am – 11:45 am Dr. Smolyarchuk 12:30 pm – 3:15 pm Dr. Smolyarchuk
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DI 291A	**Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
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DI 291B	***Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
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DI 295A	**Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
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DI 295B	***Practicum/Externship II in Echocardiography <i>** (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)</i> <i>** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)</i> <i>*** (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)</i> <i>*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)</i>	(3)	ARR	ARR Dr. Zakasovskaya
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THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.
(A detailed final examination schedule will be published in May 2025.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 22
Academic advising and registration	January 23-24
Classes begin	January 27
Last day classes may be added/dropped without academic penalty	February 10
Presidents' Day (Holiday)	February 17
Spring recess	March 18-22
Classes resume	March 24
Final examinations	May 12-17
Spring semester ends	May 17
Commencement	May 31