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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2024

Date: 1/23/2024

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	Principles of Management	(3)	W	3:30 pm – 6:15 pm Dr. Stryker
BA 303	Finance Management	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 305	Project Management	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Th	9:00 am – 11:45 am Dr. Kruz
BA 308	Human Resources Management <i>(Online)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Olmos
BA 309	Ethics of Business Management	(3)	W	3:30 pm – 6:15 pm Dr. Kil
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 311	Marketing Research <i>(Prerequisites: BA 115, BA 304)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Himelfarb
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	T	9:00 am – 11:45 am Dr. Anokhin
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Chen
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 316	International Management <i>(Prerequisite: BA 302)</i>	(3)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 318	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 320	Organization Behavior and Administration <i>(Online)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Himelfarb

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BA 323	Organizational Development <i>(Prerequisites: BA 110 or BA 302)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 330	Entrepreneurship	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	Social Environment of Business <i>(Prerequisite: BA 309)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 350	Management Information Systems <i>(Prerequisite: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	Digital Marketing <i>(Prerequisite: BA 304)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 353	Information Systems Database Management <i>(Prerequisite: BA 160 or BA350)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 354	E-Commerce <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i> <i>(Online)</i>	(3)	T	9:00 am – 11:45 am Prof. Sevall
BA 370	Communications in Leadership and Negotiations	(3)	T	12:30 pm – 3:15 pm Dr. Frasca
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	**MBA Case Study <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i>	(3)	ARR	ARR

*** (Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)*

BA 399	**MBA Research Project <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Chen
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 418	IMPORT-EXPORT MANAGEMENT <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	M	9:00 am – 11:45 am Dr. Guerra
BA 423	Organizational Development <i>(Prerequisite: BA 302)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 431	Social Environment of Business <i>(Prerequisite: BA 309)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Kil
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i> <i>(Online)</i>	(4)	T	9:00 am – 11:45 am Prof. Sevall
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i>	(4)	ARR	ARR
<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>				
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	**DBA Dissertation I <i>**DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor.</i> <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business Studies or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II <i>**Scheduled meeting times will be arranged by each advisor.</i>	(4)	ARR	ARR

(Prerequisite: Completion of BA 597)

BA 599 ****DBA Dissertation III** (4) ARR ARR
 **Scheduled meeting times will be arranged by each advisor.
(Prerequisite: Completion of BA 598)

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10	Business Foundations	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 19	Fundamentals of Ethics	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 42	Financial Accounting	(3)	Th	3:30 pm – 6:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Mr. Ghosh
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Ms. Agafontseva
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Germann
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Tailab
BA 146	Applications Software <i>(Prerequisite: CS 10)</i> <i>(Online)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Chen
BA 160	Information Systems Concept and Applications <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 171	Business and Society <i>(Prerequisites: BA 10)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 175	Organizational Behavior <i>(Prerequisite: PSYCH 10, BA 10)</i> <i>(Online)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Himelfarb
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i> <i>(Online)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Olmos
BA 223	Organizational Development <i>(Prerequisite: BA 110)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Guerra
BA 234	Principles of Import and Export Management <i>(Prerequisite: BA 110, BA 130)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 241	Quantitative Analysis <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb

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BA 250	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 259	International Marketing <i>(Prerequisite: BA 130 or BA 150)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Chen
BA 263	Digital Marketing <i>(Prerequisites: BA 150 and CS 10)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 264	E-Commerce <i>(Prerequisites: BA 10 and BA 160)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 280 I	Special Topics in Business: International Management <i>(Prerequisite: Instructor's permission)</i>	(3)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 280 II	Special Topics in Business: Project Management <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 280 III	Special Topics in Business: Marketing Research <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Himelfarb
BA 280 IV	Special Topics in Business: Business Research Methodology <i>(Prerequisite: Instructor's permission)</i>	(3)	T	9:00 am – 11:45 am Dr. Anokhin
BA 290	Strategic Business Management <i>(Prerequisite: Senior standing)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 298	*Internship in Business <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Krusz

ECONOMICS

ECON 20B	Principles of Economics II (Microeconomics) <i>(Prerequisites: MATH 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Tailab
ECON 220	International Economics <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin

ENGLISH

ENG 75	Critical Thinking	(3)	M	3:30 pm – 6:15 pm Dr. Borukhov
ENG 82	Written Communication	(3)	T	3:30 pm – 6:15 pm Dr. Frasca

ENG 86	Survey of American Literature	(3)	Th	3:30 pm – 6:15 pm Prof. Hyman
ENG 193	Business Communications <i>(Prerequisite: ENG 75 or ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Frasca
<u>HISTORY</u>				
HIST 15	HISTORY OF THE UNITED STATES II	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
<u>HUMANITIES</u>				
HUM 10	Introduction to Humanities	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
<u>MATHEMATICS</u>				
MATH 10	College Mathematics	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
<u>PSYCHOLOGY</u>				
PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
<u>NATURAL SCIENCES</u>				
SCI 10	Physical Science <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bune
SCI 31	Human Biology	(3)	T	12:30 pm – 3:15 pm Dr. Mania
<u>DIAGNOSTIC IMAGING</u>				
DI 10	Physical Principles of Ultrasound	(3)	T	6:30 pm – 9:15 pm Dr. Paredes
DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Mania
DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i>	(3)	W	12:30 pm – 3:15 pm Ms. Kay
DI 120	OB/GYN Ultrasound I 3 units of lecture 1 unit of lab (02/08/2024-04/18/2024) <i>(Prerequisite: DI 110)</i>	(4)	Th	9:00 am – 11:45 am Dr. Smolyarchuk
			Th	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 125	Introduction to Echocardiography 3 units of lecture 1 unit of lab (02/06/2024 - 04/16/2024) <i>(Prerequisite: DI 110, DI 115)</i>	(4)	T	9:00 am – 11:45 am Dr. Ostanina
			T	12:30 pm – 3:15 pm Dr. Ostanina
DI 150	Abdomen and Small Parts I 3 units of lecture 1 unit of lab (02/12/2024 - 04/22/2024) <i>(Prerequisite: DI 110)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Mania
			M	9:00 am – 11:45 am Dr. Smolyarchuk

DI 210	Advanced Ultrasound Physics and Technology <i>(Prerequisite: Completion of all DI 100 series coursework)</i>	(3)	Th	6:30 pm – 9:15 pm Dr. Paredes
DI 231	Advanced OB/GYN Ultrasound 3 units of lecture 1 unit of lab (02/07/2024 - 04/17/2024) <i>(Prerequisite: DI 140)</i>	(4)	W W	9:00 am – 11:45 am Dr. Smolyarchuk 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 251	Advanced Abdomen and Small Parts 3 units of lecture 1 unit of lab (02/12/2024 - 04/22/2024) <i>(Prerequisite: DI 170)</i>	(4)	M M	9:00 am – 11:45 am Dr. Mania 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 291A	**Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	***Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	**Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	***Practicum/Externship II in Echocardiography <i>** (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)</i> <i>** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)</i> <i>*** (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)</i> <i>*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)</i>	(3)	ARR	ARR Dr. Zakasovskaya

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.
(A detailed final examination schedule will be published in May 2024.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 17
Academic advising and registration	January 18-19
Classes begin	January 22
Last day classes may be added/dropped without academic penalty	February 5
Presidents' Day (Holiday)	February 19
Spring recess	March 12-16
Classes resume	March 18
Final examinations	May 6-11
Spring semester ends	May 11
Commencement	May 25