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LINCOLN UNIVERSITY  
COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

FALL SCHEDULE 2024

Date: 8/27/2024

**BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES**

BA 301	<b>Managerial Economics</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	<b>Principles of Management</b>	(3)	T	9:00 am – 11:45 am Dr. J. Stryker
BA 303	<b>Finance Management</b>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 304	<b>Marketing Management</b>	(3)	M	3:30 pm – 6:15 pm Dr. Chen
BA 305	<b>Project Management</b>	(3)	W	12:30 pm – 3:15 pm Dr. Kruz
BA 307	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 308	<b>Human Resources Management</b> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 309	<b>Ethics of Business Management</b>	(3)	M	12:30 pm – 3:15 pm Dr. Kil
BA 310	<b>International Economics</b> <i>(Prerequisite: ECON 20A)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 311	<b>Marketing Research</b> <i>(Prerequisites: BA 115, BA 304)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 312	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	W	3:30 pm – 6:15 pm Prof. Talan
BA 313	<b>International Marketing</b> <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Chen
BA 315	<b>International Business and Investment Strategy</b> <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 316	<b>International Management</b> <i>( Prerequisite: BA 302)</i>	(3)	T	9:00 am – 11:45 am Dr. Ahanotu
BA 320	<b>Organization Behavior and Administration</b> <i>(Online)</i>	(3)	S	9:00 am – 11:45 am Dr. Olmos
BA 323	<b>Organizational Development</b> <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Guerra

BA 330	<b>Entrepreneurship</b>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 331	<b>Social Environment of Business</b> <i>(Prerequisite: BA 309)</i>	(3)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 337	<b>Personnel Law</b> <i>(Prerequisite: BA 308)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 340	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 344	<b>International Securities and Foreign Exchange</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	9:00 am – 11:45 am Dr. Tailab
BA 345	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 350	<b>Management Information Systems</b> <i>(Prerequisite: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	<b>Digital Marketing</b> <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 352	<b>Advanced Systems Analysis and Design</b> <i>(Prerequisite: BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 353	<b>Information Systems Database Management</b> <i>(Prerequisite: BA 160 or BA350)</i>	(3)	W	9:00 am – 11:45 am Dr. Kruz
BA 360	<b>Quantitative Methods for Business and FM</b> <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 367	<b>Credit Risk Management</b> <i>(Prerequisite: BA 303)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 370	<b>Business Communications</b> <i>(Prerequisite: ENG 82)</i>	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
BA 374	<b>Sales Management</b> <i>(Prerequisite: BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 375	<b>Services Marketing</b> <i>( Prerequisite: BA 304)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Hess

BA 381	<b>*Graduate Internship in International Business</b>	(1-3)	ARR	ARR
BA 382	<b>*Graduate Internship in Finance Management and Investments</b>	(1-3)	ARR	ARR
BA 383	<b>*Graduate Internship in General Business</b>	(1-3)	ARR	ARR
BA 384	<b>*Graduate Internship in Human Resources Management</b>	(1-3)	ARR	ARR
BA 385	<b>*Graduate Internship in Management Information Systems</b>	(1-3)	ARR	ARR
BA 386	<b>*Graduate Internship in Marketing Management</b>	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 388	<b>Seminar on Higher Education</b> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 390	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 397	<b>**MBA Case Study</b> <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 398	<b>**MBA Internship Report</b> <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	<b>**MBA Research Project</b> <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 413	<b>International Marketing</b> <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Chen
BA 415	<b>International Business and Investment Strategy</b> <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 416	<b>International Management</b> <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	T	9:00 am – 11:45 am Dr. Ahanotu
BA 423	<b>Organizational Development</b> <i>(Prerequisite: BA 302)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Guerra
BA 431	<b>Social Environment of Business</b> <i>Prerequisite: BA 309</i>	(4)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 437	<b>Personnel Law</b> <i>(Prerequisite: BA 308)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Germann

BA 444	<b>International Securities and Foreign Exchange</b> <i>( Prerequisite: BA 303)</i>	(4)	Th	9:00 am – 11:45 am Dr. Tailab
BA 445	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 460	<b>Quantitative Methods for Business and Finance Management</b> <i>( Prerequisite: BA 115)</i> <i>(Online)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 467	<b>Credit Risk Management</b> <i>( Prerequisite: BA 303)</i>	(4)	W	9:00 am – 11:45 am Prof. Loh
BA 481	<b>*Graduate Internship and Report in International Business</b> <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	<b>*Graduate Internship and Report in Finance Management</b> <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	<b>*Graduate Internship and Report in Human Resources Management</b> <i>(Prerequisite: BA 308)</i>	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 490 B	<b>Business Strategy and Decision-Making for Finance Management</b> <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 597	<b>**DBA Dissertation I</b> **DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business Studies or the President.)</i>	(4)	ARR	ARR
BA 598	<b>**DBA Dissertation II</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	<b>**DBA Dissertation III</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

**BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES**

BA 10 I	<b>Business Foundations</b>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 10 II	<b>Business Foundations</b>	(3)	T	12:30 pm – 3:15 pm Dr. Ghosh
BA 19	<b>Fundamentals of Ethics</b>	(3)	M	12:30 pm – 3:15 pm Dr. Germann

BA 42	<b>Financial Accounting</b>	(3)	T	3:30 pm – 6:15 pm Dr. Tailab
BA 110	<b>Management Principles</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ghosh
BA 115	<b>Statistics</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	3:30 pm – 6:15 pm Ms. Agafontseva
BA 130	<b>Introduction to International Business</b> <i>(Prerequisite: BA 10)</i>	(3)	T	9:00 am – 11:45 am Dr. Ahanotu
BA 135	<b>LEGAL FOUNDATIONS OF BUSINESS</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 140	<b>Fundamentals of Finance</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Tailab
BA 146	<b>Applications Software</b> <i>(Prerequisite: CS 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ghosh
BA 150	<b>Marketing</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 160	<b>Information Systems Concept and Applications</b> <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 171	<b>Business and Society</b> <i>(Prerequisites: BA 10)</i>	(3)	M	9:00 am – 11:45 am Dr. Oguntuase
BA 175	<b>Organizational Behavior</b> <i>(Prerequisite: PSYCH 10, BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 215	<b>Production Management</b> <i>(Prerequisites: BA 110, BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 217	<b>Personnel Management</b> <i>(Prerequisite: BA 110)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Olmos
BA 223	<b>Organizational Development</b> <i>(Prerequisite: BA 110)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Guerra
BA 240	<b>Managerial Accounting</b> <i>(Prerequisites: BA 42, BA 110)</i>	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 241	<b>Quantitative Analysis</b> <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 250	<b>Entrepreneurial Management</b> <i>(Prerequisite: BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 256	<b>Sales Management</b> <i>(Prerequisite: BA 150)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 259	<b>International Marketing</b> <i>(Prerequisite: BA 130 and BA 150)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Chen

BA 262	<b>Systems Analysis and Design</b> <i>(Prerequisite: BA 160)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 263	<b>Digital Marketing</b> <i>(Prerequisites: BA 150 and CS 10)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 276	<b>Business Proposal And Report Writing</b> <i>(Prerequisite: ENG 82)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Oguntuase
BA 280	<b>Special Topics in Business: Services Marketing</b> <i>(Prerequisite: Instructor's permission)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 289	<b>International Business Strategy</b> <i>(Prerequisite: BA 110, BA 130, BA 150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 290	<b>Strategic Business Management</b> <i>(Prerequisite: Senior standing)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 298	<b>*Internship in Business</b> <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	<b>Research Project in Business</b> <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

**COMPUTER SCIENCE**

CS 10	<b>Introduction to Computer Science</b>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 237	<b>Database</b> <i>(Prerequisite: BA 160)</i>	(3)	W	9:00 am – 11:45 am Dr. Kruz

**ECONOMICS**

ECON 10	<b>Economic Geography</b>	(3)	M	3:30 pm – 6:15 pm Dr. Kil
ECON 20A	<b>Principles of Economics I (Macroeconomics)</b>	(3)	T	12:30 pm – 3:15 pm Dr. S. Stryker
ECON 220	<b>International Economics</b> <i>(Prerequisite: ECON 20A, BA 130)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin

**ENGLISH**

ENG 75	<b>Critical Thinking</b>	(3)	M	3:30 pm – 6:15 pm Dr. Borukhov
ENG 82	<b>Written Communication</b>	(3)	T	3:30 pm – 6:15 pm Mr. Frasca
ENG 86	<b>Survey of American Literature</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Borukhov
ENG 99	<b>Report Writing</b> <i>(Prerequisite: ENG 82)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Oguntuase

**HISTORY**

HIST 10	<b>World History</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
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**HUMANITIES**

HUM 10	<b>Introduction to Humanities</b>	(3)	W	12:30 pm – 3:15 pm Dr. J. Stryker
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**MATHEMATICS**

MATH 10	<b>College Mathematics</b>	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
MATH 15	<b>Finite Mathematics</b>	(3)	M	12:30 pm – 3:15 pm Ms. Agafontseva

**POLITICAL SCIENCE**

POLSCI 10	<b>United States Government</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Bergerud
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**PSYCHOLOGY**

PSYCH 10	<b>Fundamentals of Psychology</b>	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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**NATURAL SCIENCES**

SCI 10	<b>Physical Science</b> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bune
SCI 31	<b>Human Biology</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Mania

**DIAGNOSTIC IMAGING**

DI 20	<b>Medical Terminology</b>	(3)	Th	9:00 am – 11:45 am Dr. Mania
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DI 110	<b>Ultrasound Principles and Protocols</b> <b>3 Units of Lecture</b> <b>1 Unit of Lab (09/17/2024 - 11/19/2024)</b> <i>(Prerequisites: DI 10, DI 20, DI 30)</i>	(4)	W	9:00 am – 11:45 am Dr. Mania
			T	9:00 am – 11:45 am Dr. Smolyarchuk
DI 115	<b>ECG and Arrhythmias Interpretation</b> <b>2 Units of Lecture</b> <b>1 Unit of Lab (09/17/2024 - 11/19/2024)</b> <i>(Prerequisite: DI 30)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Mania
			T	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 170	<b>Abdomen and Small Parts Scanning (Lab)</b> <i>(Prerequisite: DI 160)</i>	(3)	M & W	9:00 am – 11:50 am Dr. Smolyarchuk
DI 241	<b>Advanced OB/GYN Scanning (Lab)</b> <i>(Prerequisite: DI 231)</i>	(3)	M & W	12:30 pm – 3:20 pm Dr. Smolyarchuk
DI 291A	<b>**Practicum/Externship I in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	<b>***Practicum/Externship II in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	<b>**Practicum/Externship I in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	<b>***Practicum/Externship II in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya

*\*\* (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)*  
*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*  
*\*\*\* (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)*  
*\*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

**FINAL EXAMINATION SCHEDULE**

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.  
**(A detailed final examination schedule will be published in December 2024.)**

**ACADEMIC CALENDAR**

Semester begins; placement tests	August 21
Academic advising and registration	August 22-23
Classes begin	August 26
Labor Day (Holiday)	September 2
Last day classes may be added/dropped without academic penalty	September 9
Veterans Day Observed (Holiday)	November 11
Fall recess	November 26-30
Classes resume	December 2
Final examinations	December 10-16
Fall semester ends	December 16