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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2023

Date: 11/30/2022

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 302	Principles of Management	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 303	Finance Management	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 305	Project Management	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 308	Human Resources Management	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 309	Ethics of Business Management	(3)	W	3:30 pm – 6:15 pm Dr. Kil
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 311	Marketing Research <i>(Prerequisites: BA 115, BA 304)</i> <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Himelfarb
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	T	9:00 am – 11:45 am Dr. Anokhin
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Pantos
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 317	Political and Legal Aspects of International Business	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 318	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra

BA 320	Organization Behavior and Administration	(3)	W	9:00 am – 11:45 am Dr. Guerra
BA 330	Entrepreneurship	(3)	Th	9:00 am – 11:45 am Dr. Ashurov
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i> <i>(Online)</i>	(3)	T	9:00 am – 11:45 am Prof. Sevall
BA 350	Management Information Systems <i>(Prerequisite: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	Digital Marketing <i>(Prerequisite: BA 304)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Anokhin
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 353	Information Systems Database Management <i>(Prerequisite: BA 160 or BA350)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 354	E-Commerce <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Loh
BA 370	Communications in Leadership and Negotiations	(3)	T	3:30 pm – 6:15 pm Mr. Frasca
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 388	Seminar on Higher Education <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	**MBA Case Study Report <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR

BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean of Business Studies or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Project <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean of Business Studies or the President.)</i>	(3)	ARR	ARR
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Hess
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i> <i>(Online)</i>	(4)	W	9:00 am – 11:45 am Dr. Pantos
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 418	Import-Export Management <i>(Prerequisites: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	M	9:00 am – 11:45 am Dr. Guerra
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Prof. Loh
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	**DBA Dissertation I <i>**DBA Dissertation advisors and topics need to be approved by the Dean of Business Studies or the President. Scheduled meeting times will be arranged by each advisor.</i> <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean of Business Studies or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II <i>**Scheduled meeting times will be arranged by each advisor.</i> <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	**DBA Dissertation III <i>**Scheduled meeting times will be arranged by each advisor.</i> <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10	Business Foundations	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 19	Fundamentals of Ethics	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 42	Financial Accounting	(3)	W	3:30 pm – 6:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	12:30 pm – 3:15 pm Mr. Ghosh
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	3:30 pm – 5:20 pm Dr. Brodsky
			W (Section)	3:30 pm – 5:20 pm Ms. Agafontseva
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Germann
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Tailab
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 160	Information Systems Concept and Applications <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 171	Business and Society <i>(Prerequisites: BA 10)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Kil
BA 215	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 230 I	Studies in International Business <i>(Prerequisite: BA 130)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 230 II	Studies in International Business <i>(Prerequisite: BA 130)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hess
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i> <i>(Online)</i>	(3)	T	9:00 am – 11:45 am Prof. Sevall
BA 241	Quantitative Analysis <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 250	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ashurov
BA 262	Systems Analysis and Design <i>(Prerequisite: BA 160)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 280 I	Special Topics in Business: Digital Marketing <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Anokhin

BA 280 II	Special Topics in Business: Business Research Methodology <i>(Prerequisite: Instructor's permission)</i>	(3)	T	9:00 am – 11:45 am Dr. Anokhin
BA 280 III	Special Topics in Business: Project Management <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 289	International Business Strategy <i>(Prerequisite: BA 110, BA 130, BA 150)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 290	Strategic Business Management <i>(Prerequisite: Senior Standing)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 298	*Internship in Business <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 170	The Internet <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz

ECONOMICS

ECON 20A	Principles of Economics I (Macroeconomics)	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
ECON 220	Economic Geography <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin

ENGLISH

ENG 75	Critical Thinking	(3)	M	3:30 pm – 6:15 pm Prof. Borukhov
ENG 82	Written Communication	(3)	T	12:30 pm – 3:15 pm Mr. Frasca
ENG 86	Survey of American Literature	(3)	Th	3:30 pm – 6:15 pm Prof. Hyman
ENG 193	Business Communication <i>(Prerequisite: ENG 75 or ENG 82)</i>	(3)	T	3:30 pm – 6:15 pm Mr. Frasca

HISTORY

HIST 15A	History of the United States I	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
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HUMANITIES

HUM 10	Introduction to Humanities	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
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MATHEMATICS

MATH 10	College Mathematics	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
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PSYCHOLOGY

PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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NATURAL SCIENCES

SCI 10	Physical Science <i>(Online)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bune
SCI 31	Human Biology	(3)	T	12:30 pm – 3:15 pm Dr. Mania

DIAGNOSTIC IMAGING

DI 10	Physical Principles of Ultrasound	(3)	T	6:30 pm – 9:15 pm Dr. Paredes
DI 20	Physical Principles of Ultrasound	(3)	M	3:30 pm – 6:15 pm Dr. Mania
DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Mania
DI 124	Peripheral Vascular 3 Units of Lecture 1 Unit of Lab (02/22/2023 - 05/03/2023) <i>(Prerequisite: DI 114)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Mania
			W	12:30 pm – 3:15 pm Ms. Kay
DI 130	OB/GYN Ultrasound II <i>(Prerequisite: DI 120)</i>	(3)	Th	9:00 am – 11:45 am Dr. Smolyarchuk
DI 160	Abdomen and Small Parts II <i>(Prerequisite: DI 150)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
DI 231	Advanced OB/GYN Ultrasound 3 Units of Lecture 1 Unit of Lab (02/23/2023 - 05/04/2023) <i>(Prerequisite: DI 140)</i>	(4)	Th	6:30 pm – 9:15 pm Dr. Paredes
			Th	12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 235	Echo Imaging 3 Units of Lecture 1 Unit of Lab (02/21/2023 - 05/02/2023) <i>(Prerequisite: DI 125)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Smolyarchuk
			T	12:30 pm – 3:15 pm Dr. Ostanina
DI 251	Advanced Abdomen and Small Parts 3 Units of Lecture 1 Unit of Lab (02/22/2023 - 05/03/2023) <i>(Prerequisite: DI 170)</i>	(4)	M	9:00 am – 11:45 am Dr. Mania
			W	9:00 am – 11:45 am Dr. Smolyarchuk
DI 265	Advanced Echo Imaging (Lab) <i>(Prerequisite: DI 255)</i>	(3)	M & T	6:30 pm – 9:15 pm Mr. Davis
DI 291A	**Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	***Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya

DI 295A	**Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	***Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

***(Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)*

***(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

****(Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)*

****(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in May 2023.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 18
Academic advising and registration	January 19-20
Classes begin	January 23
Last day classes may be added/dropped without academic penalty	February 6
President's Day (Holiday)	February 20
Spring recess	March 14-18
Classes resume	March 20
Final examinations	May 8-13
Spring semester ends	May 13
Commencement	May 27