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# LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

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## SPRING SCHEDULE 2022

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Date: 1/21/2022

**BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES**

BA 301	<b>Managerial Economics</b>	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 302	<b>Principles of Management</b> <i>(Online)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 303	<b>Finance Management</b>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 304	<b>Marketing Management</b>	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 307	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 308	<b>Human Resources Management</b>	(3)	W	9:00 am – 11:45 am Dr. Guerra
BA 309	<b>Ethics of Business Management</b>	(3)	M	3:30 pm – 6:15 pm Dr. Samson
BA 310	<b>International Economics</b> <i>(Prerequisite: ECON 20A)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 312	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 314	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	9:00 am – 11:45 am Prof. Sevall
BA 315	<b>International Business and Investment Strategy</b> <i>(Prerequisite: ECON 20A)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 320	<b>Organization Behavior and Administration</b> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 330	<b>Entrepreneurship</b>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	<b>Social Environment of Business</b> <i>(Prerequisite: BA 309)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Samson
BA 336	<b>Human Factors in Small Businesses</b> <i>(Prerequisite: BA 308)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 340	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 345	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos

BA 350	<b>Management Information Systems</b> <i>(Prerequisites: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 353	<b>Information Systems Database Management*</b> <i>(Prerequisites: BA 160 or BA 350)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 354	<b>E-Commerce</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
BA 360	<b>Quantitative Methods for Business and Finance Management</b> <i>(Prerequisites: BA 115)</i> <i>(Online)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 370	<b>Communications in Leadership and Negotiations</b>	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 380	<b>MBA Special Topics in Business Administration: Blockchain and Digital Currencies</b> <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 381	<b>*Graduate Internship in International Business</b>	(1-3)	ARR	ARR
BA 382	<b>*Graduate Internship in Finance Management and Investments</b>	(1-3)	ARR	ARR
BA 383	<b>*Graduate Internship in General Business</b>	(1-3)	ARR	ARR
BA 384	<b>*Graduate Internship in Human Resources Management</b>	(1-3)	ARR	ARR
BA 385	<b>*Graduate Internship in Management Information Systems</b>	(1-3)	ARR	ARR
BA 386	<b>*Graduate Internship in Marketing Management</b>	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 390	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	<b>**MBA Case Study Report</b> <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 398	<b>**MBA Internship Report</b> <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	<b>**MBA Research Report</b> <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 414	<b>International Finance</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	9:00 am – 11:45 am Prof. Sevall
BA 436	<b>Human Factors In Small Businesses****</b> <i>(Prerequisite: BA 308)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 415	<b>International Business and Investment Strategy</b> <i>(Prerequisite: BA 310)</i>	(4)	M	9:00 am – 11:45 am Dr. Ahanotu

BA 445	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 460	<b>Quantitative Methods for Business and Finance Management</b> <i>(Prerequisite: BA 115)</i> <i>(Online)</i>	(4)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 480	<b>Special Topics in Graduate Business Studies: Blockchain and Digital Currencies</b> <i>(Prerequisites: Instructor's permission)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 481	<b>*Graduate Internship and Report in International Business</b> <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	<b>*Graduate Internship and Report in Finance Management</b> <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	<b>*Graduate Internship and Report in Human Resources Management</b> <i>(Prerequisite: BA 308)</i>  <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	<b>Business Strategy and Decision-Making for Finance Management</b> <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	<b>**DBA Dissertation I</b> **DBA Dissertation advisors and topics need to be approved by the Dean or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean or the President.)</i>	(4)	ARR	ARR
BA 598	<b>**DBA Dissertation II</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	<b>**DBA Dissertation III</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

**BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES**

BA 10	<b>Business Foundations</b>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 19	<b>Fundamentals of Ethics</b>	(3)	M	3:30 pm – 6:15 pm Dr. Germann
BA 42	<b>Financial Accounting</b>	(3)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 110	<b>Management Principles</b> <i>(Prerequisite: BA 10 or equivalent)</i> <i>(Online)</i>	(3)	F	9:00 am – 11:45 am Dr. Dhillon
BA 115	<b>Statistics</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 130	<b>Introduction to International Business</b> <i>(Prerequisite: BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 140	<b>Fundamentals of Finance</b> <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Tailab

BA 150	<b>Marketing</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Hess
BA 160	<b>Information Systems Concept and Applications</b> <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 171	<b>Business and Society</b> <i>(Prerequisites: BA 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Samson
BA 175	<b>Organizational Behavior</b> <i>(Prerequisites: PSYCH 10, BA 10)</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 215	<b>Production Management</b> <i>(Prerequisites: BA 110, BA 115)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 217	<b>Personnel Management</b> <i>(Prerequisite: BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Germann
BA 236	<b>People Problems in Small Business</b> <i>(Prerequisites: PSYCH 10, BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ahanotu
BA 240	<b>Managerial Accounting</b> <i>(Prerequisites: BA 42, BA 110)</i>	(3)	T	9:00 am – 11:45 am Dr. Tailab
BA 241	<b>Quantitative Analysis</b> <i>(Prerequisites: BA 115)</i> <i>(Online)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 255	<b>Entrepreneurial Management</b> <i>(Prerequisite: BA 110)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 280 II	<b>Special Topics in Business</b> <i>(Prerequisite: Instructor's permission)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 289	<b>International Business Strategy</b> <i>(Prerequisites: BA 110, BA 130, BA 150)</i>	(3)	M	9:00 am – 11:45 am Dr. Ahanotu
BA 298	<b>*Internship in Business</b> <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	<b>Research Project in Business</b> <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

**COMPUTER SCIENCE**

CS 10	<b>Introduction to Computer Science</b>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 70	<b>The Internet</b>	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
CS 237	<b>Database</b> <i>(Prerequisite: BA 160)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz

**ECONOMICS**

ECON 20B	<b>Principles of Economics II (Microeconomics)</b> <i>(Prerequisite: MATH 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Tailab
ECON 220	<b>International Economics</b> <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
ENG 75	<b>Critical Thinking</b>	(3)	M	3:30 pm – 6:15 pm Prof. Borukhov

ENG 82	<b>Written Communication</b>	(3)	T	3:30 pm – 6:15 pm Prof. Hyman
ENG 86	<b>Survey of American Literature</b>	(3)	W	3:30 pm – 6:15 pm Prof. Hyman
<b><u>HUMANITIES</u></b>				
HUM 10	<b>Introduction to Humanities</b>	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
<b><u>MATHEMATICS</u></b>				
MATH 10	<b>College Mathematics</b>	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
<b><u>PSYCHOLOGY</u></b>				
PSYCH 10	<b>Fundamentals of Psychology</b>	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
<b><u>NATURAL SCIENCES</u></b>				
SCI 31	<b>Human Biology</b>	(3)	T	12:30 pm – 3:15 pm Dr. Mania
<b><u>DIAGNOSTIC IMAGING</u></b>				
DI 10	<b>Physical Principles of Ultrasound</b> <i>(Online)</i>	(3)	Th	9:00 am – 11:45 am Dr. Paredes
DI 30	<b>Anatomy and Physiology</b> <i>(Prerequisites: SCI 31)</i>	(3)	T	9:00 am – 11:45 am Dr. Mania
DI 120	<b>OB/GYN Ultrasound I</b> 3 units of lecture 1 unit of lab (02/15/2022-04/26/2022) <i>(Prerequisite: DI 110)</i>	(4)	W T	12:30 pm – 3:15 pm Dr. Smolyarchuk 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 150	<b>Abdomen and Small Parts I</b> 3 units of lecture 1 unit of lab (02/17/2022-04/28/2022) <i>(Prerequisite: DI 110)</i>	(4)	M Th	9:00 am – 11:45 am Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 234	<b>Abdominal Vascular</b> 3 units of lecture 1 unit of lab (02/18/2022-04/29/2022) <i>(Prerequisite: DI 124)</i>	(4)	F F	12:30 pm – 3:15 pm Dr. Smolyarchuk 9:00 am – 11:45 am Dr. Smolyarchuk
DI 245	<b>Echo Scanning (Lab)</b> <i>(Prerequisite: DI 235)</i>	(3)	W Th	12:30 pm – 3:15 pm 2:15 pm - 5:00 pm Ms. Giri
DI 251	<b>Advanced Abdomen and Small Parts</b> 3 units of lecture 1 unit of lab (02/14/2022-04/25/2022) <i>(Prerequisite: DI 170)</i>	(4)	M M	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 261	<b>Advanced Abdomen and Small Parts Scanning (Lab)</b> <i>(Prerequisite: DI 251)</i>	(3)	T & W	9:00 am – 11:45 am Dr. Smolyarchuk
DI 291A	<b>**Practicum/Externship I in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	<b>***Practicum/Externship II in Sonography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	<b>**Practicum/Externship I in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya

DI 295B      **\*\*\*Practicum/Externship II in Echocardiography**      (3)    ARR    ARR  
Dr. Zakasovskaya

*\*\* (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program  
\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

*\*\*\* (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship  
\*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

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THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

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**FINAL EXAMINATION SCHEDULE**

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

**(A detailed final examination schedule will be published in May 2022.)**

**ACADEMIC CALENDAR**

Semester begins; placement tests	January 19
Academic advising and registration	January 20-21
Classes begin	January 24
Last day classes may be added/dropped without academic penalty	February 7
President's Day (Holiday)	February 21
Spring recess	March 15-19
Classes resume	March 21
Final examinations	May 9-14
Spring semester ends	May 14
Commencement	May 28