



Lincoln University  
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# LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

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## FALL SCHEDULE 2022

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Date: 8/16/2022

### **BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES**

BA 301	<b>Managerial Economics</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 302	<b>Principles of Management</b> <i>(Online)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Kruz
BA 303	<b>Finance Management</b> <i>(Online)</i>	(3)	T	9:00 am – 11:45 am Dr. Pantos
BA 304	<b>Marketing Management</b>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 307	<b>Operations Management</b> <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 308	<b>Human Resources Management</b> <i>(Online)</i>	(3)	M	9:00 am – 11:45 am Dr. Guerra
BA 309	<b>Ethics of Business Management</b>	(3)	T	12:30 pm – 3:15 pm Dr. Samson
BA 312	<b>Business Research Methodology</b> <i>(Prerequisites: BA 115, BA 301)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
BA 313	<b>International Marketing</b> <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Hess
BA 315	<b>International Business and Investment Strategy</b> <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 316	<b>International Management</b> <i>(Prerequisite: BA 302)</i>	(3)	T	9:00 am – 11:45 am Dr. Ahanotu
BA 320	<b>Organization Behavior and Administration</b>	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 330	<b>Entrepreneurship</b> <i>(Online)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ashurov

BA 336	<b>Human Factors in Small Businesses</b> <i>(Prerequisite: BA 308)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 340	<b>Managerial Accounting and Financial Control</b> <i>(Prerequisite: BA 42)</i>	(3)	W	9:00 am – 11:45 am Dr. Tailab
BA 344	<b>International Securities and Foreign Exchange</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	9:00 am – 11:45 am Dr. Tailab
BA 345	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Pantos
BA 350	<b>Management Information Systems</b> <i>(Prerequisites: BA 146)</i>	(3)	M	9:00 am – 11:45 am Mr. Vaidya
BA 351	<b>Digital Marketing</b> <i>(Prerequisites: BA 304)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 352	<b>Advanced Systems Analysis and Design</b> <i>(Prerequisite: BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 353	<b>Information Systems Database Management*</b> <i>(Prerequisites: BA 160 or BA 350)</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 354	<b>E-Commerce</b>	(3)	M	12:30 pm – 3:15 pm Dr. Aityan
BA 355	<b>Special Topics in MIS</b> <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 364	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 365	<b>Investments (Stock Market)</b> <i>(Prerequisite: BA 303)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 366	<b>Econometrics</b> <i>(Prerequisite: BA 241 or BA 360)</i> <i>(Online)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 372	<b>Consumer Research</b> <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 381	<b>*Graduate Internship in International Business</b>	(1-3)	ARR	ARR
BA 382	<b>*Graduate Internship in Finance Management and Investments</b>	(1-3)	ARR	ARR
BA 383	<b>*Graduate Internship in General Business</b>	(1-3)	ARR	ARR
BA 384	<b>*Graduate Internship in Human Resources Management</b>	(1-3)	ARR	ARR
BA 385	<b>*Graduate Internship in Management Information Systems</b>	(1-3)	ARR	ARR

BA 386	<b>*Graduate Internship in Marketing Management</b>  <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 390	<b>Business Strategy and Decision-Making</b> <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Pantos
BA 397	<b>**MBA Case Study Report</b> <i>(Requirements: last term of or after completion of the coursework, Dean's approval, and Registrar Office permission)</i>  <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 398	<b>**MBA Internship Report</b> <i>(Requirements: last term of or after completion of coursework, Dean's approval, and Registrar Office permission)</i>  <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Dean or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	<b>**MBA Research Report</b> <i>(Requirements: GPA 3.2 or above, Dean's approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i>  <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Dean or the President.)</i>	(3)	ARR	ARR
BA 413	<b>International Marketing</b> <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Hess
BA 415	<b>International Business and Investment Strategy</b> <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 416	<b>International Management</b> <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	T	9:00 am – 11:45 am Dr. Ahanotu
BA 436	<b>Human Factors in Small Businesses</b> <i>(Prerequisite: BA 308)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 444	<b>International Securities and Foreign Exchange</b> <i>(Prerequisite: BA 303)</i>	(4)	Th	9:00 am – 11:45 am Dr. Tailab
BA 445	<b>Commercial Banking and Lending</b> <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Pantos
BA 464	<b>Investments (Real Estate)</b> <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Aityan

BA 465	<b>Investments (The Stock Market)</b> <i>(Prerequisite: BA 303 )</i>	(4)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 466	<b>Econometrics</b> <i>(Prerequisite: BA 241 or BA 360)</i> <i>(Online)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 481	<b>*Graduate Internship and Report in International Business</b> <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	<b>*Graduate Internship and Report in Finance Management</b> <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	<b>*Graduate Internship and Report in Human Resources Management</b> <i>(Prerequisite: BA 308)</i>  <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	<b>Business Strategy and Decision-Making for Finance Management</b>  <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	Th	12:30 pm – 3:15 pm  Dr. Pantos
BA 597	<b>**DBA Dissertation I</b> **DBA Dissertation advisors and topics need to be approved by the Dean or the President. Scheduled meeting times will be arranged by each advisor.  <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Dean or the President.)</i>	(4)	ARR	ARR
BA 598	<b>**DBA Dissertation II</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	<b>**DBA Dissertation III</b> **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

**BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES**

BA 10	<b>Business Foundations</b>	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 19	<b>Fundamentals of Ethics</b>	(3)	T	12:30 pm – 3:15 pm Dr. Anokhin
BA 42	<b>Financial Accounting</b>	(3)	T	3:30 pm – 6:15 pm Dr. Tailab
BA 110	<b>Management Principles</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ghosh

BA 115	<b>Statistics</b> <i>(Prerequisite: MATH 10 or MATH 15)</i> <i>(Online)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 130	<b>Introduction to International Business</b> <i>(Prerequisite: BA 10)</i>	(3)	T	9:00 am – 11:45 am Staff
BA 140	<b>Fundamentals of Finance</b> <i>(Prerequisite: MATH 10 or MATH 15)</i> <i>(Online)</i>	(3)	T	9:00 am – 11:45 am Staff
BA 145	<b>Real Estate Practices</b> <i>(Prerequisite: BA 10)</i>	(3)	M	3:30 pm – 6:15 pm Staff
BA 146	<b>Applications Software</b> <i>(Prerequisite: CS 10)</i> <i>(Online)</i>	(3)	F	12:30 pm – 3:15 pm Mr. Vaidya
BA 150	<b>Marketing</b> <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Hess
BA 160	<b>Information Systems Concept and Applications</b> <i>(Prerequisite: CS 10)</i>	(3)	M	9:00 am – 11:45 am Staff
BA 175	<b>Organizational Behavior</b> <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Staff
BA 215	<b>Production Management</b> <i>(Prerequisites: BA 110, BA 115)</i>	(3)	W	12:30 pm – 3:15 pm Staff
BA 217	<b>Personnel Management</b> <i>(Prerequisite: BA 110)</i> <i>(Online)</i>	(3)	M	9:00 am – 11:45 am Staff
BA 240	<b>Managerial Accounting</b> <i>(Prerequisites: BA 42, BA 110)</i>	(3)	W	9:00 am – 11:45 am Staff
BA 255	<b>Entrepreneurial Management</b> <i>(Prerequisite: BA 110)</i> <i>(Online)</i>	(3)	Th	9:00 am – 11:45 am Staff
BA 257	<b>Consumer Behavior</b> <i>Prerequisite: PSYCH 10, BA 150</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Himelfarb
BA 262	<b>Systems Analysis and Design</b> <i>(Prerequisite: BA 160)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 280	<b>Special Topics in Business</b> <i>(Prerequisite: Instructor's permission)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 289	<b>International Business Strategy</b> <i>(Prerequisites: BA 110, BA 130, BA 150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu

BA 298	<b>*Internship in Business</b> <i>*(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR
BA 299	<b>Research Project in Business</b> <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR
<b><u>COMPUTER SCIENCE</u></b>				
CS 10	<b>Introduction to Computer Science</b>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
CS 70	<b>The Internet</b>	(3)	M	12:30 pm – 3:15 pm Staff
CS 237	<b>Database</b> <i>(Prerequisite: BA 160)</i> <i>(Online)</i>	(3)	Th	3:30 pm – 6:15 pm Staff
<b><u>ECONOMICS</u></b>				
ECON 10	<b>Economic Geography</b>	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
ECON 20A	<b>Principles of Economics I (Macroeconomics)</b> <i>(Online)</i>	(3)	F	3:30 pm – 6:15 pm Dr. Aityan
ECON 20B	<b>Principles of Economics II (Microeconomics)</b> <i>(Prerequisite: MATH 10)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Tailab
<b><u>ENGLISH</u></b>				
ENG 75	<b>Critical Thinking</b>	(3)	M	3:30 pm – 6:15 pm Prof. Borukhov
ENG 82	<b>Written Communication</b>	(3)	T	3:30 pm – 6:15 pm Mr. Frasca
ENG 86	<b>Survey of American Literature</b>	(3)	Th	3:30 pm – 6:15 pm Prof. Hyman
<b><u>HISTORY</u></b>				
HIST 10	<b>World History</b>	(3)	Th	3:30 pm – 6:15 pm Dr. Bergerud
<b><u>MATHEMATICS</u></b>				
MATH 10	<b>College Mathematics</b>	(3)	W	12:30 pm – 3:15 pm Ms. Agafontseva
MATH 15	<b>Finite Mathematics</b>	(3)	M	12:30 pm – 3:15 pm Ms. Agafontseva
<b><u>POLITICAL SCIENCE</u></b>				
POLSCI 10	<b>United States Government</b>	(3)	Th	12:30 pm – 3:15 pm

Dr. Bergerud

**PSYCHOLOGY**

PSYCH 10 **Fundamentals of Psychology** (3) M 12:30 pm – 3:15 pm  
Prof. Stamatakis

**NATURAL SCIENCES**

SCI 10 **Physical Science** (3) M 3:30 pm – 6:15 pm  
*(Online)* Dr. Bune

SCI 31 **Human Biology** (3) Th 12:30 pm – 3:15 pm  
Dr. Mania

**DIAGNOSTIC IMAGING**

DI 114 **Vascular Anatomy and Hemodynamics** (3) Th 3:30 pm – 6:15 pm  
*(Prerequisite: DI 110)* Ms. Kay

DI 120 **OB/GYN Ultrasound I** (4) M 12:30 pm – 3:15 pm  
**3 units of lecture** Dr. Smolyarchuk  
**1 unit of lab (09/12/2022-11/14/2022)** M 3:30 pm – 6:15 pm  
*(Prerequisite: DI 110)* Dr. Smolyarchuk

DI 125 **Introduction to Echocardiography** (4) W 9:00 am – 11:45 am  
**3 units of lecture** Dr. Smolyarchuk  
**1 unit of lab (09/13/2022-11/15/2022)** T 6:30 pm – 9:15 pm  
*(Prerequisite: DI 110, DI 115)* Ms. Doan

DI 140 **OB/GYN Scanning (Lab)** (3) T & F 12:30 pm – 3:25 pm  
*Prerequisite: DI 130* Dr. Smolyarchuk

DI 150 **Abdomen and Small Parts I** (4) Th 9:00 am – 11:45 am  
**3 units of lecture** Dr. Mania  
**1 unit of lab (09/15/2022-11/17/2022)** Th 12:30 pm – 3:15 pm  
*(Prerequisite: DI 110)* Ms. Kay

DI 170 **Abdomen and Small Parts Scanning (Lab)** (3) T & F 9:00 am – 11:55 am  
*Prerequisite: DI 160* Dr. Smolyarchuk

DI 210 **Advanced Ultrasound Physics and Technology** (3) Th 6:30 pm – 9:15 pm  
*(Prerequisite: Completion of all DI 100 series coursework)* Dr. Parades  
*(Online)*

DI 255 **Advanced Echo Imaging** (4) W 12:30 pm – 3:15 pm  
**3 units of lecture** Dr. Smolyarchuk  
**1 unit of lab (09/14/2022-11/16/2022)** W 6:30 pm – 9:15 pm  
*(Prerequisite: DI 245)* Mr. Davis

DI 261 **Advanced Abdomen and Small Parts Scanning (Lab)** (3) M & Th 9:00 am – 11:45 am  
*(Prerequisite: DI 251)* Dr. Smolyarchuk

DI 291A **\*\*Practicum/Externship I in Sonography** (3) ARR ARR  
Dr. Zakasovskaya

DI 291B **\*\*\*Practicum/Externship II in Sonography** (3) ARR ARR  
Dr. Zakasovskaya

DI 295A	<b>**Practicum/Externship I in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	<b>***Practicum/Externship II in Echocardiography</b>	(3)	ARR	ARR Dr. Zakasovskaya

*\*\* (Prerequisites: Senior standing; Permission of the Externship Coordinator and the Program Director)  
 \*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

*\*\*\* (Prerequisites: Last term of the program, DI 291 A or DI 295 A,  
 \*\*\* (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

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### FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

**(A detailed final examination schedule will be published in December 2022.)**

### ACADEMIC CALENDAR

Semester begins; placement tests	August 19
Academic advising and registration	August 18-19
Classes begin	August 22
Labor Day (Holiday)	September 5
Last day classes may be added/dropped without academic penalty	September 6
Veterans Day (Holiday)	November 11
Fall recess	November 22-26
Classes resume	November 28
Final examinations	December 5-10
Fall semester ends	December 10