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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2021

All Classes are Online Except DI Labs

Date: 1/14/2021

BUSINESS STUDIES - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
BA 302	Principles of Management	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 303	Finance Management	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 305	Project Management	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 307	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 308	Human Resources Management	(3)	T	6:30 pm - 9:15 pm Dr. Bogue
BA 309	Ethics of Business Management	(3)	T	3:30 pm – 6:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin
BA 312	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	T	9:00 am – 11:45 am Dr. Germann
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 317	Political and Legal Aspects of International Business	(3)	T	12:30 pm – 3:15 pm Dr. Samson
BA 320	Organization Behavior and Administration	(3)	Th	6:30 pm - 9:15 pm Dr. Bogue
BA 330	Entrepreneurship	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 337	Personnel Law <i>(Prerequisite: BA 308)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Germann

BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 344	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Pantos
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 350	Management Information Systems <i>(Prerequisite: BA 146)</i>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
BA 351	Digital Marketing <i>(Prerequisites: BA 304)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Anokhin
BA 353	Informations Systems Database Management* <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Kruz
BA 354	E-Commerce	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	W	6:30 pm – 9:15 pm Prof. Sevall
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Pantos
BA 370	Communications in Leadership and Negotiations	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
BA 373	Pricing <i>(Prerequisites: BA 301, BA 304)</i>	(3)	M	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 380	MBA Special Topics in Business Administration <i>(Prerequisite: Instructor's Permission)</i>	(3)	M	9:00 am – 11:45 am Dr. Himelfarb
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-3)	ARR	ARR
BA 388	Seminar On Higher Education	(3)	M	9:00 am – 11:45 am Dr. Himelfarb
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 397	MBA Case Study <i>(Requirements: last term of or after completion of the coursework, Provost approval, and Registrar Office permission)</i> <i>(Required Document: Proposal for Case Study approved by LU advisor and the Provost or the President)</i>	(3)	ARR	ARR
BA 398	MBA Internship Report <i>(Requirements: last term of or after completion of the coursework, Provost approval, and Registrar Office permission)</i> <i>(Required Documents: Proposal for Internship approved by LU advisor and the Provost or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR

BA 399	MBA Research Project <i>(Requirements: GPA 3.2 or above, Provost approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>(Required Document: Proposal for Research Project approved by the LU advisor and the Provost or the President)</i>	(3)	ARR	ARR
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	T	9:00 am – 11:45 am Dr. Germann
BA 414	International Finance <i>(Prerequisite: BA 140 or 303)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 417	Political and Legal Aspects of International Business	(4)	T	12:30 pm – 3:15 pm Dr. Samson
BA 444	International Securities and Foreign Exchange <i>(Prerequisite: BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Pantos
BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 303)</i>	(4)	W	9:00 am – 11:45 am Prof. Loh
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	W	6:30 pm – 9:15 pm Prof. Sevall
BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Pantos
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance and Investments <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR
BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i> <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Requirement: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 597	**DBA Dissertation I <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501, BA 502, or BA 504)</i> <i>(Required Document: Proposal for Dissertation approved by LU advisor and the Provost or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	**DBA Dissertation III <i>(Prerequisite: Completion of BA 598)</i> <i>**Scheduled meeting times will be arranged by each advisor.</i>	(4)	ARR	ARR

BUSINESS STUDIES - UNDERGRADUATE LEVEL COURSES

BA 10	Business Foundations	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 19	Business Ethics	(3)	M	3:30 pm – 6:15 pm Dr. Guerra

BA 42	Financial Accounting	(3)	Th	3:30 pm – 6:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Kruz
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Himelfarb
BA 130 I	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	9:00 am – 11:45 am Dr. Germann
BA 130 II	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Samson
BA 135	Legal Foundations of Business <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Germann
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 145	Real Estate Practices <i>(Prerequisite: BA 10)</i>	(3)	W	6:30 pm - 9:15 pm Prof. Sevall
BA 150	Marketing Management <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	12:30 pm - 3:15 pm Dr. Hess
BA 160	Information Systems Concept and Business Applications <i>(Prerequisite: CS 10)</i>	(3)	M	12:30 pm – 3:15 pm Mr. Vaidya
BA 175	Industrial and Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	Th	6:30 pm - 9:15 pm Dr. Bogue
BA 215	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	T	6:30 pm - 9:15 pm Dr. Bogue
BA 240	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(3)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 241	Quantitative Analysis <i>(Prerequisites: BA 115)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 255	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 280 I	Special Topics in Business / Pricing <i>(Prerequisite: Instructor's permission)</i>	(1-4)	M	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 280 II	Special Topics in Business / International Finance <i>(Prerequisite: Instructor's permission)</i>	(1-4)	Th	12:30 pm-3:15 pm Dr. Tailab
BA 280 III	Special Topics in Business / Project Management <i>(Prerequisite: Instructor's permission)</i>	(1-4)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 280 IV	Special Topics in Business / Digital Marketing <i>(Prerequisite: Instructor's permission)</i>	(1-4)	Sat	9:00 am – 11:45 am Dr. Anokhin
BA 289	International Business Strategy <i>(Prerequisites: BA 110, BA 130, BA150)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ahanotu
BA 298	Internship in Business <i>(Requirements: Junior/Senior standing; Admissions and Records and Registrar Offices permission)</i> <i>(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and Director of Records.)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	9:00 am – 11:45 am Mr. Vaidya
CS 70	The Internet	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Kruz

ECONOMICS

ECON 20B	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
ECON 220	International Economics <i>(Prerequisites: ECON 20A, BA 130)</i>	(3)	Th	3:30 pm - 6:15 pm Dr. Anokhin

ENGLISH

ENG 75	Critical Thinking	(3)	T	3:30 pm - 6:15 pm Dr. Schoemaker Rippel
ENG 82A	Written Communication I	(3)	Th	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 86	Survey of American Literature	(3)	Th	3:30 pm - 6:15 pm Prof. Hyman
ENG 93	Business Communication	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
ENG 99	Report Writing	(3)	Th	12:30 pm – 3:15 pm Dr. Schoemaker Rippel

HUMANITIES

HUM 10	Introduction to Humanities	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
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MATHEMATICS

MATH 10	College Mathematics	(3)	W	3:30 pm - 6:15 pm Ms. Agafontseva
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POLITICAL SCIENCE

POL SCI 10	United States Government	(3)	W	3:30 pm - 6:15 pm Dr. Anokhin
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PSYCHOLOGY

PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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NATURAL SCIENCES

SCI 10	Physical Science	(3)	W	9:00 am – 11:45 am Dr. Aityan
SCI 31	Human Biology	(3)	T	9:00 am – 11:45 am Dr. Mania

SOCIAL SCIENCE

SOC SCI 10	Introduction to Career Planning and Job Search Skills	(1-4)	F	12:30 pm – 3:15 pm To Be Arranged
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ALLIED HEALTH STUDIES - DIAGNOSTIC IMAGING

DI 10	Physical Principles of Ultrasound	(3)	Th	9:00 am – 11:45 am Dr. Paredes
DI 20	Medical Terminology	(3)	M	3:30 pm - 6:15 pm Dr. Mania
DI 30	Anatomy and Physiology <i>(Prerequisite: SCI 31)</i>	(3)	M	9:00 am – 11:45 am Dr. Mania
DI 114	Vascular Anatomy and Hemodynamics <i>(Prerequisite: DI 110)</i>	(3)	M	9:00 am – 11:45 am Ms. Kay
DI 120	OB/GYN Ultrasound I 3 units of lecture 1 unit of lab (02/23/2021-04/27/2021) <i>(Prerequisite: DI 110)</i>	(4)	Th T	12:30 pm – 3:15 pm Dr. Smolyarchuk 9:00 am – 11:45 am Dr. Zakasovskaya
DI 124	Peripheral Vascular 3 units of lecture 1 unit of lab (02/25/2021-04/29/2021) <i>(Prerequisite: DI 114)</i>	(4)	T Th	3:30 pm - 6:15 pm Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 125	Introduction to Echocardiography 3 units of lecture 1 unit of lab (02/25/2021-04/29/2021) <i>(Prerequisites: DI 110, DI 115)</i>	(4)	Th Th	9:00 am – 11:45 am Dr. Smolyarchuk 6:30 pm – 9:15 pm Ms. Turrell
DI 150	Abdomen and Small Parts I** 3 units of lecture 1 unit of lab (02/26/2021-04/30/2021) <i>(Prerequisite: DI 110)</i>	(4)	M F	12:30 pm – 3:15 pm Dr. Mania 9:00 am – 11:45 am Ms. Kay
DI 231	Advanced OB/GYN Ultrasound** 3 units of lecture 1 unit of lab (02/22/2021 - 04/26/2021) <i>(Prerequisite: DI 140)</i>	(4)	T M	9:00 am – 11:45 am Dr. Paredes 12:30 pm – 3:15 pm Dr. Smolyarchuk
DI 244	Vascular Scanning (Lab) <i>(Prerequisite: DI 234)</i>	(3)	Th & F	12:30 pm – 3:15 pm Ms. Kay
DI 245	Echo Scanning (Lab) <i>(Prerequisite: DI 235)</i>	(3)	Th & F	3:30 pm – 6:15 pm Ms. Turrell
DI 261	Advanced Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 251)</i>	(3)	M & W	9:00 am – 11:55 am Dr. Smolyarchuk
DI 291A	***Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 291B	****Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295A	***Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 295B	****Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

****(Prerequisite: Senior standing; Permissions of the Externship Coordinator and the Program Director)*

****(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

*****(Prerequisites: DI 291/295 A; Permissions of the Externship Coordinator and the Program Director)*

*****(Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in May 2021.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 27
Academic advising and registration	January 28-29
Classes begin	February 1
Presidents' Day (Holiday)	February 15
Last day classes may be added/dropped without academic penalty	February 16
Final examinations	May 10-15
Spring semester ends	May 15
Commencement	May 29