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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

FALL SCHEDULE 2021

Date: 9/3/2021

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 301	Managerial Economics	(3)	Th	12:30 pm – 3:15 pm Dr. Hibshoosh
BA 302	Principles of Management (Online)	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 303	Finance Management	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 304	Marketing Management	(3)	M	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 305	Project Management (Online)	(3)	F	9:00 am – 11:45 am Dr. Dhillon
BA 307	Operations Management (Prerequisite: MATH 15 or BA 115)	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 308	Human Resources Management	(3)	Th	9:00 am – 11:45 am Dr. Germann
BA 309	Ethics of Business Management	(3)	M	12:30 pm – 3:15 pm Dr. Samson
BA 310	International Economics (Prerequisite: ECON 20A)	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 311	Marketing Research (Prerequisites: BA 115, BA 304) (Online)	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 312	Business Research Methodology (Prerequisites: BA 115, BA 301)	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin
BA 313	International Marketing (Prerequisite: BA 150 or BA 304)	(3)	W	12:30 pm – 3:15 pm Prof. Hess
BA 315	International Business and Investment Strategy (Prerequisite: ECON 20A)	(3)	W	9:00 am – 11:45 am Dr. Ahanotu

BA 316	International Management <i>(Prerequisite: BA 302)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 317	Political and Legal Aspects of International Business	(3)	M	3:30 pm – 6:15 pm Dr. Samson
BA 320	Organization Behavior and Administration	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 330	Entrepreneurship	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 340	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 350	Management Information Systems <i>(Prerequisites: BA 146)</i>	(3)	T	9:00 am – 11:45 am Mr. Vaidya
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 354	E-Commerce	(3)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 355	Special Topics in Management Information Systems: Application of Artificial Intelligence in Modern Information Systems <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i> <i>(Online)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 372	Consumer Research <i>(Prerequisite: BA 304)</i> <i>(Online)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Himelfarb
BA 374	Sales Management <i>(Prerequisite: BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 381	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 382	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 383	*Graduate Internship in General Business	(1-3)	ARR	ARR

BA 384	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 385	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 386	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 390	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 397	**MBA Case Study Report <i>(Requirements: last term of or after completion of the coursework, Provost approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Case Study approved by LU advisor and the Provost or the President.)</i>	(3)	ARR	ARR
BA 398	**MBA Internship Report <i>(Requirements: last term of or after completion of coursework, Provost approval, and Registrar Office permission)</i> <i>** (Required Documents: Proposal for Internship approved by LU advisor and the Provost or the President; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Report <i>(Requirements: GPA 3.2 or above, Provost approval, Registrar Office permission, Completion of BA 311 or BA 312 and preferably BA 390)</i> <i>** (Required Document: Proposal for Research Project approved by the LU advisor and the Provost or the President.)</i>	(3)	ARR	ARR
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	W	12:30 pm – 3:15 pm Prof. Hess
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	W	9:00 am – 11:45 am Dr. Ahanotu
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 417	Political and Legal Aspects of International Business	(4)	M	3:30 pm – 6:15 pm Dr. Samson
BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Pantos
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 481	*Graduate Internship and Report in International Business <i>(Prerequisite: BA 310)</i>	(4)	ARR	ARR
BA 482	*Graduate Internship and Report in Finance Management <i>(Prerequisite: BA 303)</i>	(4)	ARR	ARR

BA 484	*Graduate Internship and Report in Human Resources Management <i>(Prerequisite: BA 308)</i>	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all required 300-level courses and at least three elective courses)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Pantos
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by the Provost or the President. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, and BA 501, BA 502 or BA 504)</i> <i>** (Required Document: Proposal for Dissertation approved by LU advisor and the Provost or the President.)</i>	(4)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(4)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(4)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Business Foundations	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 10 II	Business Foundations	(3)	M	3:30 pm – 6:15 pm Mr. Ghosh
BA 19	Fundamentals of Ethics	(3)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 42	Financial Accounting	(3)	M	12:30 pm – 3:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Germann
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	3:30 pm – 5:30 pm Dr. Brodsky
			W (Section)	3:30 pm – 5:30 pm Ms. Agafontseva
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Pantos
BA 145	Real Estate Practices <i>(Prerequisite: BA 10)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall

BA 146	Applications Software (Prerequisite: CS 10)	(3)	W	3:30 pm – 6:15 pm Prof. Sevall
BA 150	Marketing (Prerequisite: BA 10 or equivalent)	(3)	M	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 160	Information Systems Concept and Business Applications (Prerequisite: CS 10)	(3)	T	9:00 am – 11:45 am Mr. Vaidya
BA 171	Business and Society (Prerequisites: BA 10)	(3)	M	3:30 pm – 6:15 pm Dr. Samson
BA 175	Industrial and Organizational Behavior (Prerequisites: PSYCH 10, BA 10)	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 215	Production Management (Prerequisites: BA 110, BA 115)	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 217	Personnel Management (Prerequisite: BA 110)	(3)	Th	9:00 am – 11:45 am Dr. Germann
BA 240	Managerial Accounting (Prerequisites: BA 42, BA 110)	(3)	W	12:30 pm – 3:15 pm Dr. Tailab
BA 255	Entrepreneurial Management (Prerequisite: BA 110)	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 256	Sales Management (Prerequisite: BA 150)	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 257	Consumer Behavior (Prerequisite: PSYCH 10, BA 150) (Online)	(3)	Th	12:30 pm – 3:15 pm Dr. Himelfarb
BA 262	Systems Analysis And Design (Prerequisite: BA 160) (Online)	(3)	W	9:00 am – 11:45 am Dr. Brudno
BA 280 I	Special Topics in Business: Marketing Research (Prerequisite: Instructor's permission) (Online)	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 280 II	Special Topics in Business: Application of Artificial Intelligence in Modern Information Systems (Prerequisite: Instructor's permission) (Online)	(3)	W	12:30 pm – 3:15 pm Dr. Brudno
BA 289	International Business Strategy (Prerequisite: BA 110, BA 130, BA 150)	(3)	W	9:00 am – 11:45 am Dr. Ahanotu

POLITICAL SCIENCE

POLSCI 10 [United States Government](#) (3) T 3:30 pm – 6:15 pm
Dr. Bergerud

PSYCHOLOGY

PSYCH 10 [Fundamentals of Psychology](#) (3) M 12:30 pm – 3:15 pm
Prof. Stamatakis

NATURAL SCIENCES

SCI 10 [Physical Science](#) (3) W 12:30 pm – 3:15 pm
Dr. Aityan

SCI 31 [Human Biology](#) (3) Th 12:30 pm – 3:15 pm
Dr. Mania

DIAGNOSTIC IMAGING

DI 20 [Medical Terminology](#) (3) Th 3:30 pm – 6:15 pm
Dr. Mania

DI 110 [Ultrasound Principles and Protocols](#) (4) F 9:00 am – 11:45 am
3 units of lecture Dr. Mania
1 unit of lab (09/16/2021 - 12/02/2021) Th 9:00 am – 11:45 am
(Prerequisites: DI 10, DI 30) Ms. Kay

DI 115 [ECG and Arrhythmias Interpretation](#) (3) F 12:30 pm – 3:15 pm
2 units of lecture (08/27/2021 - 10/29/2021) Dr. Mania
1 unit of lab (09/09/2021 - 11/18/2021) Th 12:30 pm – 3:15 pm
(Prerequisite: DI 30) Dr. Smolyarchuk

DI 124 [Peripheral Vascular](#) (4) Th 9:00 am – 11:45 am
3 units of lecture Dr. Mania
1 unit of lab (09/16/2021 - 12/02/2021) Th 12:30 pm – 3:15 pm
(Prerequisite: DI 114) Ms. Kay

DI 140 [OB/GYN Scanning \(Lab\)](#) (3) M & W 12:30 pm – 3:15 pm
(Prerequisite: DI 130) Dr. Smolyarchuk

DI 170 [Abdomen and Small Parts Scanning \(Lab\)](#) (3) M & W 9:00 am – 11:45 am
(Prerequisite: DI 160) Dr. Smolyarchuk

DI 235 [Echo Imaging](#) (4) T 12:30 pm – 3:15 pm
3 units of lecture Dr. Smolyarchuk
1 unit of lab (09/14/2021 - 11/16/2021) T 6:30 pm - 9:15 pm
(Prerequisite: DI 125) Mr. Qiu

DI 241 [Advanced OB/GYN Scanning \(Lab\)](#) (3) T & F 9:00 am – 11:45 am
(Prerequisite: DI 231) Dr. Smolyarchuk

DI 291A ***** Practicum/Externship I in Sonography** (3) ARR ARR
Dr. Zakasovskaya

DI 291B ***** Practicum/Externship II in Sonography** (3) ARR ARR
Dr. Zakasovskaya

DI 295A **** Practicum/Externship I in Echocardiography** (3) ARR ARR
Dr. Zakasovskaya

DI 295B ***** Practicum/Externship II in Echocardiography** (3) ARR ARR
Dr. Zakasovskaya

*** (Prerequisite: Senior standing; Permission of the Externship Coordinator and the Program Director)*

*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

**** (Prerequisites: Last term of the program, DI 291 A or DI 295 A, Permission of the Externship Coordinator and the Program Director)
** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in December 2021.)

ACADEMIC CALENDAR

Semester begins; placement tests	August 18
Academic advising and registration	August 19-20
Classes begin	August 23
Labor Day (Holiday)	September 6
Last day classes may be added/dropped without academic penalty	September 7
Veterans Day (Holiday)	November 11
Fall recess	November 23-27
Classes resume	November 29
Final examinations	December 6-11
Fall semester ends	December 11