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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE, UNDERGRADUATE AND PROFESSIONAL STUDIES

SPRING SCHEDULE 2018

Date: 1/12/2018

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 300A I	Survey of Business Foundations	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 300A II	Survey of Business Foundations	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 300B I	Financial Accounting Foundations	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 300B II	Financial Accounting Foundations	(3)	W	9:00 am – 11:45 am Mr. Tailab
BA 301 I	Managerial Economics	(3)	M	3:30 pm – 6:15 pm Dr. Aityan
BA 301 II	Managerial Economics	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 302	Principles of Management	(3)	Sat	9:00 am – 11:45 am Dr. Kruz
BA 303 I	Finance Management	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 303 II	Finance Management	(3)	Th	6:30 pm – 9:15 pm Prof. Sevall
BA 304 I	Marketing Management	(3)	T	3:30 pm – 6:15 pm Dr. Hess

BA 304 II	Marketing Management	(3)	Th	12:30 pm – 3:15 pm Dr. Hibshoosh
BA 305	Project Management	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 307 I	Operations Management (Prerequisite: MATH 15 or BA 115)	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 307 II	Operations Management (Prerequisite: MATH 15 or BA 115)	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 308 I	Human Resources Management	(3)	M	12:30 pm – 3:15 pm Dr. Bogue
BA 308 II	Human Resources Management (3/19/2018-5/7/2018)	(3)	M & W	6:30 pm - 9:15 pm Dr. Germann
BA 309	Ethics of Business Management (1/17/2018 - 3/12/2018)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 310	International Economics (Prerequisite: ECON 20A)	(3)	T	12:30 pm – 3:15 pm Dr. Anokhin
BA 311	Marketing Research (Prerequisites: BA 115, BA 304)	(3)	T	9:00 am – 11:45 am Dr. Himelfarb
BA 313	International Marketing (Prerequisite: BA 150 or BA 304) (3/19/2018 - 5/7/2018)	(3)	M & W	3:30 pm – 6:15 pm Dr. Germann
BA 315	International Business and Investment Strategy (Prerequisite: ECON 20A)	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 316	International Management (Prerequisite: BA 302)	(3)	W	9:00 am – 11:45 am Dr. Ketsela
BA 317	Political and Legal Aspects of International Business (1/17/2018 - 3/12/2018)	(3)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 318	Import-Export Management (Prerequisite: BA 110 or BA 302, BA 310 or BA 315)	(3)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 320 I	Organization Behavior and Administration	(3)	M	9:00 am – 11:45 am Dr. Bogue
BA 320 II	Organization Behavior and Administration	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb

BA 323	Organizational Development (Prerequisite: BA 110 or BA 302)	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 330	Entrepreneurship	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 336	Human Factors in Small Businesses (Prerequisite: BA 308)	(3)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 340 I	Managerial Accounting and Financial Control (Prerequisite: BA 42 or BA 300B)	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 340 II	Managerial Accounting and Financial Control (Prerequisite: BA 42 or BA 300B)	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 344	International Securities and Foreign Exchange (Prerequisite: BA 140 or BA 303)	(3)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 345	Commercial Banking and Lending (Prerequisite: BA 140 or BA 303)	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 350	Management Information Systems (Prerequisites: CS 10, BA 146)	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe
BA 351	Digital Marketing (Prerequisites: BA 304)	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
BA 352	Advanced Systems Analysis and Design (Prerequisite: BA 160 or BA 350)	(3)	M	12:30 pm – 3:15 pm Dr. Aityan
BA 353	Information Systems Database Management (Prerequisite: BA 160 or BA 350)	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 354	E-Commerce	(3)	Sat	12:30 pm – 3:15 pm Dr. Kruz
BA 355	Special Topics in Management Information Systems: Big Data Analytics (Prerequisites: Instructor's permission and BA 160 or BA 350)	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 360	Quantitative Methods for Business and Finance Management (Prerequisite: BA 115 or BA 241)	(3)	W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 364	Investments (Real Estate) (Prerequisite: BA 303)	(3)	Th	3:30 pm – 6:15 pm Dr. Hibshoosh

BA 365	Investments (The Stock Market) (Prerequisite: BA 303)	(3)	Th	9:00 am – 11:45 am Dr. Aityan
BA 367	Credit Risk Management (Prerequisite: BA 303)	(3)	T	6:30 pm – 9:15 pm Prof. Loh
BA 370	Communications in Leadership and Negotiations	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Ripp
BA 372	Consumer Research (Prerequisite: BA 304)	(3)	Th	9:00 am – 11:45 am Dr. Himelfarb
BA 375	Services Marketing (Prerequisite: BA 304)	(3)	M	12:30 pm – 3:15 pm Dr. Hess
BA 380 I	Business Research Methodology (Prerequisites: BA 115 or BA 241, BA 301, BA 304, BA 320)	(3)	T	9:00 am – 11:45 am Dr. Himelfarb
BA 380 II	Business Research Methodology (Prerequisites: BA 115 or BA 241, BA 301, BA 304, BA 320)	(3)	Th	12:30 pm – 3:15 pm Dr. Anokhin
BA 390 I	Business Strategy and Decision-Making (Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 390 II	Business Strategy and Decision-Making (Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin
BA 391	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 392	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 393	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 394	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 395	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 396	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR

*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)

BA 398	<p>**MBA Internship Report</p> <p>**BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor.</p> <p>(Prerequisite: last term of/after completion of coursework)</p> <p>**(Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</p>	(3)	ARR	ARR
BA 399	<p>**MBA Research Report</p> <p>**BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor.</p> <p>(Prerequisites: GPA 3.2 or above, BA 380, and preferably BA 390)</p> <p>**(Required Document: Approved Proposal for Research Project signed by advisor)</p>	(3)	ARR	ARR
BA 413	<p>International Marketing</p> <p>(Prerequisite: BA 150 or BA 304)</p> <p>(3/19/2018-5/7/2018)</p>	(4)	M & W	3:30 pm – 6:15 pm Dr. Germann
BA 415	<p>International Business and Investment Strategy</p> <p>(Prerequisite: ECON 20A or BA 310)</p>	(4)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 416	<p>International Management</p> <p>(Prerequisite: BA 110 or BA 302)</p>	(4)	W	9:00 am – 11:45 am Dr. Ketsela
BA 417	<p>Political and Legal Aspects of International Business</p> <p>(1/17/2018 - 3/12/2018)</p>	(4)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 418	<p>Import-Export Management</p> <p>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</p>	(4)	M	12:30 pm – 3:15 pm Dr. Ashurov
BA 423	<p>Organizational Development</p> <p>(Prerequisite: BA 302)</p>	(4)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 436	<p>Human Factors in Small Businesses</p> <p>(Prerequisite: BA 308)</p>	(4)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 444	<p>International Securities and Foreign Exchange</p> <p>(Prerequisite: BA 140 or BA 303)</p>	(4)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 445	<p>Commercial Banking and Lending</p> <p>(Prerequisite: BA 140 or BA 303)</p>	(4)	W	12:30 pm – 3:15 pm Prof. Loh

BA 460	Quantitative Methods for Business and Finance Management (Prerequisite: BA 115 or BA 241)	(4)	W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 464	Investments (Real Estate) (Prerequisite: BA 303)	(4)	Th	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 465	Investments (The Stock Market) (Prerequisite: BA 303)	(4)	Th	9:00 am – 11:45 am Dr. Aityan
BA 467	Credit Risk Management (Prerequisite: BA 303)	(4)	T	6:30 pm – 9:15 pm Prof. Loh
BA 490 A	Business Strategy and Decision-Making for International Business (Prerequisites: Completion of all 300-level courses and at least three elective courses)	(4)	Th	3:30 pm – 6:15 pm Dr. Anokhin
BA 490 B	Business Strategy and Decision-Making for Finance Management (Prerequisites: Completion of all 300-level courses and at least three elective courses)	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 491	*Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 492	*Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR
BA 494	*Graduate Internship and Report in Human Resources Management *(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)	(4)	ARR	ARR
BA 501	Doctoral Research Seminar in Finance and Investments (By appointments) (Prerequisites: Completion of all DBA core and at least four concentration courses)	(3)	W	9:00 am – 11:45 am Dr. Burak
BA 502	Doctoral Research Seminar in Human Resources Management (By appointments) (Prerequisites: Completion of all DBA core and at least four concentration courses)	(3)	W	9:00 am – 11:45 am Dr. Burak

BA 510	DBA Dissertation Seminar (By appointments) <i>(Prerequisites: Completion of all DBA core and five concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Himelfarb
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501 or BA 502, BA 510)</i>	(3)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(3)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Introduction to Business	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 10 II	Introduction to Business	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 19	Business Ethics (1/17/2018 - 3/12/2018)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 42 I	Financial Accounting	(4)	T	3:30 pm – 6:15 pm Prof. Sevall W(Section) 12:30 pm – 2:15 pm Mr. Tailab
BA 42 II	Financial Accounting	(4)	W	9:00 am – 11:45 am Mr. Tailab W(Section) 12:30 pm – 2:15 pm Mr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Kruz
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Himelfarb

BA 140	Fundamentals of Finance (Prerequisite: MATH 10 or MATH 15)	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 160	Information Systems Concept (Prerequisite: CS 10)	(3)	Sat	12:30 pm-3:15 pm Dr. Yoffe
BA 175	Industrial and Organizational Behavior (Prerequisites: PSYCH 10, BA 10)	(3)	M	9:00 am – 11:45 am Dr. Bogue
BA 215	Production Management (Prerequisites: BA 110, BA 115)	(3)	Th	12:30 pm – 3:15 pm Dr. Kruz
BA 217 I	Personnel Management (Prerequisite: BA 110)	(3)	T	3:30 pm – 6:15 pm Dr. Ketsela
BA 217 II	Personnel Management (Prerequisite: BA 110)	(3)	M	12:30 pm-3:15 pm Dr. Bogue
BA 223	Organizational Development (Prerequisite: BA 110)	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 236	People Problems in Small Business (Prerequisite: PSYCH 10, BA 110)	(3)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 240 I	Managerial Accounting (Prerequisites: BA 42, BA 110)	(4)	W	9:00 am – 11:45 am Prof. Loh W (Section) 12:30 pm- 2:15 pm Mr. Tailab
BA 240 II	Managerial Accounting (Prerequisites: BA 42, BA 110)	(4)	Th	3:30 pm – 6:15 pm Prof. Sevall W (Section) 12:30 pm- 2:15 pm Mr. Tailab
BA 241	Quantitative Analysis (Prerequisite: BA 115)	(3)	W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 255	Entrepreneurial Management (Prerequisite: BA 110)	(3)	M	3:30 pm – 6:15 pm Dr. Ashurov
BA 262	Systems Analysis And Design (Prerequisite: BA 160)	(3)	M	12:30 pm-3:15 pm Dr. Aityan
BA 286 I	Special Topics In Business: Import-Export Management (Prerequisite: Instructor's permission)	(1-4)	M	12:30 pm-3:15 pm Dr. Ashurov
BA 286 II	Special Topics In Business: Services Marketing (Prerequisite: Instructor's permission)	(1-4)	M	12:30 pm-3:15 pm Dr. Hess

BA 290	Business Policies (Prerequisite: Senior Standing)	(3)	T	12:30 pm-3:15 pm Dr. Guerra
BA 291	*Internship in Business *(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)	(1-4)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	T	12:30 pm – 3:15 pm Mr. Fang
CS 137	Database (Prerequisite: BA 160)	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe

ECONOMICS

ECON 10	Economic Geography	(3)	T	12:30 pm – 3:15 pm Dr. Ketsela
ECON 20A	Principles of Economics I (Macroeconomics)	(3)	Th	3:30 pm – 6:15 pm Dr. Aityan
ECON 20B	Principles of Economics II (Microeconomics) (Prerequisite: MATH 10)	(3)	M	3:30 pm – 6:15 pm Dr. Aityan

ENGLISH

ENG 75	Critical Thinking	(3)	Th	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 82B	Written Communication II	(3)	Th	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
ENG 93	Business Communication	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel

HUMANITIES

HUM 30	Introduction to Philosophy	(3)	Th	3:30 pm – 6:15 pm Dr. Tolossa
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HISTORY

HIST 10	World History	(3)	M	9:00 am – 11:45 am Dr. Anokhin
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MATHEMATICS

MATH 10	College Mathematics	(3)	T	9:00 am – 11:45 am Mr. Fang
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MATH 15	Finite Mathematics	(3)	W	9:00 am – 11:45 am Dr. Goberstein
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PSYCHOLOGY

PSYCH 10	Fundamentals of Psychology	(3)	M	12:30 pm – 3:15 pm Prof. Stamatakis
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NATURAL SCIENCES

SCI 31	Human Biology	(3)	W	3:30 pm – 6:15 pm Dr. Mania
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DIAGNOSTIC IMAGING (BS DEGREE/ULTRASOUND TECHNICIAN CERTIFICATE)

DI 114	Vascular Anatomy and Hemodynamics (Prerequisite: DI 110)	(3)	M	12:30 pm – 3:15 pm Ms. Kay
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DI 120	OB/GYN Ultrasound I 3 units of lecture (1/17/2018-5/2/2018) 1 unit of lab (2/7/2018- 4/18/2018) (Prerequisite: DI 110)	(4)	W W	3:30 pm – 6:15 pm Dr. Zakasovskaya 6:30 pm – 9:15 pm Dr. Zakasovskaya
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DI 124	Peripheral Vascular 3 units of lecture (1/16/2017-5/1/2018) 1 unit of lab (2/8/2018-4/19/2018) (Prerequisite: DI 114)	(4)	T	9:00 am – 11:45 am Dr. Mania
			Th	12:30 pm – 3:15 pm Ms. Kay
DI 125	Introduction to Echocardiography 3 units of lecture (1/18/2018-5/3/2018) 1 unit of lab (2/8/2018-4/19/2018) (Prerequisites: DI 110, DI 115)	(4)	Th	3:30 pm – 6:15 pm Mr. Solovey
			Th	6:30 pm – 9:15 pm Mr. Solovey
DI 130	OB/GYN Ultrasound II (Prerequisite: DI 120)	(3)	W	12:30 pm – 3:15 pm Dr. Zakasovskaya
DI 150	Abdomen and Small Parts I 3 units of lecture (1/17/2018-5/2/2018) 1 unit of lab I (2/5/2018 - 4/16/2018) 1 unit of lab II (2/8/2018 - 4/19/2018) (Prerequisite: DI 110)	(4)	W	9:00 am – 11:45 am Dr. Mania
			M	9:00 am – 11:45 am Ms. Kay
			Th	9:00 am – 11:45 am Ms. Kay
DI 170	Abdomen and Small Parts Scanning (Lab) (Prerequisite: DI 160)	(3)	M & T	6:30 pm – 9:15 pm Dr. Ristic
DI 265	Advanced Echo Imaging (Lab) (Prerequisite: DI 255)	(3)	M & T	6:30 pm - 9:15 pm Ms. Wagle
DI 281A	*Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 281B	*Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 284A	*Practicum/Externship I in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 284B	*Practicum/Externship II in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 285A	*Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 285B	*Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in May 2018.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 10
Academic advising and registration	January 11-12
Martin Luther King Jr. Birthday (Holiday)	January 15
Class begin	January 16
Orientation	January 19
Last day classes may be added/dropped without academic penalty	January 30
Presidents' Day (Holiday)	February 19
Spring recess	March 13-17
Classes resume	March 19
Final examinations	May 1-7
Spring semester ends	May 7
Commencement	May 26