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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE AND UNDERGRADUATE STUDIES

SPRING SCHEDULE 2019

Date: 11/28/2018

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 300A	Survey of Business Foundations	(3)	Th	9:00 am – 11:45 am Dr. Ashurov
BA 300B I	Financial Accounting Foundations	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 300B II	Financial Accounting Foundations	(3)	Th	12:30 pm – 3:15 pm Dr. Tailab
BA 301 I	Managerial Economics	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
BA 301 II	Managerial Economics	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 302	Principles of Management	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 303	Finance Management	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 304 I	Marketing Management (1/14/2019 - 3/11/2019)	(3)	M&W	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 304 II	Marketing Management	(3)	W	12:30 pm – 3:15 pm Dr. Hess
BA 305	Project Management	(3)	M	12:30 pm – 3:15 pm Dr. Kruz

BA 307 I	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Kruz
BA 307 II	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 308	Human Resources Management	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 309	Ethics of Business Management	(3)	T	3:30 pm – 6:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
BA 311	Marketing Research <i>(Prerequisites: BA 115, BA 304)</i>	(3)	Th	3:30 pm - 6:15 pm Dr. Anokhin
BA 312 I	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Th	3:30 pm - 6:15 pm Dr. Anokhin
BA 312 II	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	Sat	9:00 am - 11:45 am Dr. Dhillon
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Germann
BA 314	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	M	12:30 pm – 3:15 pm Prof. Sevall
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	Th	9:00 am - 11:45 am Dr. Ketsela
BA 316	International Management <i>(Prerequisite: BA 302)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Germann
BA 317	Political and Legal Aspects of International Business	(3)	T	6:30 pm - 9:15 pm Dr. Samson
BA 320 I	Organization Behavior and Administration	(3)	M	12:30 pm – 3:15 pm Dr. Bogue
BA 320 II	Organization Behavior and Administration	(3)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 323	Organizational Development <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Bogue

BA 330	Entrepreneurship	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	Social Environment of Business <i>(Prerequisite: BA 309)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ketsela
BA 336	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bogue
BA 340 I	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 340 II	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 350	Management Information Systems <i>(Prerequisites: CS 10, BA 146)</i>	(3)	Sat	9:00 am – 11:45 am Yoffe
BA 351	Digital Marketing <i>(Prerequisite: BA 304)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Kruz
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
BA 354	E-Commerce	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 355	Special Topics in Management Information Systems: Trading Stocks, Options and Futures <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115 or BA 241)</i> (1/14/2019 - 3/11/2019)	(3)	M&W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 370	Communications in Leadership and Negotiations	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel

BA 372	Consumer Research <i>(Prerequisite: BA 304)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 390 I	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 390 II	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Th	6:30 pm - 9:15 pm Dr. Anokhin
BA 391	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 392	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 393	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 394	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 395	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 396	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 398	**MBA Internship Report **BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i>** (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Report **BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, completion of BA 311 or 312 and preferably BA 390)</i> <i>** (Required Document: Approved Proposal for Research Project signed by advisor)</i>	(3)	ARR	ARR

BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Germann
BA 414	International Finance <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	M	12:30 pm – 3:15 pm Prof. Sevall
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	Th	9:00 am - 11:45 am Dr. Ketsela
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Germann
BA 417	Political and Legal Aspects of International Business	(4)	T	6:30 pm - 9:15 pm Dr. Samson
BA 423	Organizational Development <i>(Prerequisite: BA 302)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Bogue
BA 431	Social Environment of Business <i>(Prerequisite: BA 309)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Ketsela
BA 436	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Bogue
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 115 or BA 241)</i> (1/14/2019 - 3/11/2019)	(4)	M&W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Prof. Loh
BA 490 A	Business Strategy and Decision-Making for International Business <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	Th	6:30 pm – 9:15 pm Dr. Anokhin
BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak

BA 491	*Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 492	*Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR
BA 494	*Graduate Internship and Report in Human Resources Management	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 501	Doctoral Research Seminar in Finance and Investments <i>(Prerequisites: Completion of all DBA core and at least four concentration courses)</i>	(3)	W	9:00 am – 11:45 am Dr. Burak
BA 502	Doctoral Research Seminar in Human Resources Management <i>(Prerequisites: Completion of all DBA core and at least four concentration courses)</i>	(3)	W	9:00 am – 11:45 am Dr. Burak
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501 or BA 502, BA 510)</i>	(3)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(3)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10	Introduction to Business	(3)	Th	9:00 am – 11:45 am Dr. Ashurov
BA 19	Business Ethics	(3)	T	3:30 pm – 6:15 pm Dr. Samson
BA 42 I	Financial Accounting	(4)	M	12:30 pm-3:15 pm Prof. Loh
			Th(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 42 II	Financial Accounting	(4)	Th	12:30 pm-3:15 pm Dr. Tailab
			Th(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	12:00 pm - 2:45 pm Dr. Sanchez
BA 130 I	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Germann
BA 130 II	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	Th	9:00 am – 11:45 am Dr. Ketsela
BA 135	Legal Foundations of Business <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	T	6:30 pm – 9:15 pm Dr. Samson
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 145	Real Estate Practices <i>(Prerequisite: BA 10)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i> (1/14/2019 - 3/11/2019)	(3)	M&W	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 160	Information Systems Concept <i>(Prerequisite: CS 10)</i>	(3)	Sat	9:00 am - 11:45 am Dr. Yoffe
BA 175 I	Industrial and Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Bogue

BA 175 II	Industrial and Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Guerra
BA 215 I	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Kruz
BA 215 II	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 223	Organizational Development <i>(Prerequisite: BA 110)</i>	(3)	W	12:30 pm-3:15 pm Dr. Bogue
BA 236	People Problems in Small Business <i>(Prerequisites: PSYCH 10, BA 110)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bogue
BA 240 I	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	W	9:00 am - 11:45 am Prof. Loh
			Th(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 240 II	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	Th	12:30 pm-3:15 pm Prof. Sevall
			Th(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 255	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	T	12:30 pm-3:15 pm Dr. Ashurov
BA 262	Systems Analysis And Design <i>(Prerequisite: BA 160)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Aityan
BA 286	Special Topics In Business: Consumer Research <i>(Prerequisite: Instructor's permission)</i>	(1-4)	Th	12:30 pm-3:15 pm Dr. Ashurov
BA 290	Business Policies <i>(Prerequisite: Senior Standing)</i>	(3)	M	12:30 pm-3:15 pm Dr. Kruz
BA 298	*Internship in Business <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 299	Research Project in Business <i>(Prerequisite: Senior Standing)</i>	(3)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	M	9:00 am – 11:45 am Mr. Vaidya
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ECONOMICS

ECON 20B I	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Aityan
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ECON 20B II	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	Th	3:30 pm - 6:15 pm Prof. Sevall
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ECON 220	International Economics <i>(Prerequisite: ECON 20A, BA 130)</i>	(3)	W	12:30 pm - 3:15 pm Dr. Anokhin
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ENGLISH

ENG 75	Critical Thinking	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
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ENG 82B	Written Communication II	(3)	Th	9:00 am – 11:45 am Dr. Schoemaker Rippel
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ENG 86B	Survey of American Literature II	(3)	T	3:30 pm - 6:15 pm Prof. Hyman
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ENG 93	Business Communication	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel
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ENG 99	Report Writing	(3)	Th	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
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HISTORY

HIST 10	World History	(3)	W	9:00 am – 11:45 am Dr. Anokhin
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HUMANITIES

HUM 30	Introduction to Philosophy	(3)	Th	12:30 pm – 3:15 pm Dr. Tolossa
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MATHEMATICS

MATH 10	College Mathematics	(3)	T	9:00 am – 11:45 am Prof. Sanford
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PSYCHOLOGY

PSYCH 10 **Fundamentals of Psychology** (3) M 12:30 pm – 3:15 pm
Prof. Stamatakis

NATURAL SCIENCES

SCI 10 **Physical Science** (3) Th 9:00 am – 11:45 am
Dr. Nguyen

SCI 31 **Human Biology** (3) T 9:00 am – 11:45 am
Dr. Mania

DIAGNOSTIC IMAGING (BS DEGREE/ULTRASOUND TECHNICIAN CERTIFICATE)

DI 10 **Physical Principles of Ultrasound** (3) W 12:30 pm – 3:15 pm
(Prerequisite: SCI 10 or equivalent)
Dr. Nguyen

DI 20 **Medical Terminology** (3) T 12:30 pm – 3:15 pm
Dr. Mania

DI 30 **Anatomy and Physiology** (3) M 12:30 pm – 3:15 pm
(Prerequisite: SCI 31)
Dr. Mania

DI 114 **Vascular Anatomy and Hemodynamics** (3) Th 12:30 pm – 3:15 pm
(Prerequisite: DI 110)
Ms. Kay

DI 120 **OB/GYN Ultrasound I** (4) W 12:30 pm – 3:15 pm
3 units of lecture
1 unit of lab (2/6/2019 - 4/17/2019) W 9:00 am – 11:45 am
(Prerequisite: DI 110)
Dr. Zakasovskaya

DI 125 **Introduction to Echocardiography** (4) W 6:30 pm – 9:15 pm
3 units of lecture
1 unit of lab (2/4/2019 - 4/15/2019) M 6:30 pm – 9:15 pm
(Prerequisites: DI 110, DI 115)
Mr. Davis

DI 150 **Abdomen and Small Parts I** (4) M 9:00 am – 11:45 am
3 units of lecture
1 unit of lab (2/4/2019 - 4/15/2019) M 12:30 pm – 3:15 pm
(Prerequisite: DI 110)
Ms. Kay

DI 170 **Abdomen and Small Parts Scanning (Lab)** (3) W& Th 12:30 pm – 3:15 pm
(Prerequisite: DI 160)
Ms. Dehdashty

DI 210 **Advanced Ultrasound Physics and Technology** (3) Th 12:30 pm – 3:15 pm
(Prerequisite: Completion of all DI 100 series coursework)
Dr. Nguyen

DI 231	Advanced Ob/Gyn Ultrasound 3 units of lecture 1 unit of lab (2/7/2019 - 4/18/2019) <i>(Prerequisite: DI 140)</i>	(4)	Th Th	6:30 pm – 9:15 pm Dr. Paredes 3:30 pm – 6:15 pm Ms. Dehdashty
DI 234	Abdominal Vascular 3 units of lecture 1 unit of lab (2/12/2019 - 4/23/2019) <i>(Prerequisite: DI 124)</i>	(4)	T T	9:00 am – 11:45 am Dr. Paredes 12:30 pm – 3:15 pm Ms. Kay
DI 241	Advanced OB/GYN scanning (Lab) <i>(Prerequisite: DI 231)</i>	(3)	T&W	3:30 pm – 6:15 pm Ms. Dehdashty
DI 244	Vascular Scanning (Lab) <i>(Prerequisite: DI 234)</i>	(3)	M & Th	9:00am- 11:55 am Ms. Kay
DI 245	Echo Scanning (Lab) <i>(Prerequisite: DI 235)</i>	(3)	T&W	6:30 pm – 9:15 pm Mr. Davis
DI 251	Advanced Abdomen and Small Parts 3 units of lecture 1 unit of lab (2/12/2019 - 4/23/2019) <i>(Prerequisite: DI 170)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Paredes 9:00 am – 11:45 am Ms. Kay
DI 281A	** Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 281B	*** Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 284A	** Practicum/Externship I in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 284B	*** Practicum/Externship II in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 285A	** Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 285B	*** Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

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THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in May 2019.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 9
Academic advising and registration	January 10-11
Classes begin	January 14
Orientation	January 18
Martin Luther King Jr. Birthday (Holiday)	January 21
Last day classes may be added/dropped without academic penalty	January 28
Presidents' Day (Holiday)	February 18
Spring recess	March 12-16
Classes resume	March 18
Final examinations	April 29 - May 4
Spring semester ends	May 4
Commencement	May 25