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LINCOLN UNIVERSITY

COLLEGE OF GRADUATE, UNDERGRADUATE AND PROFESSIONAL STUDIES

FALL SCHEDULE 2018

Date: 8/21/2018

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 300A I	Survey of Business Foundations	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 300A II	Survey of Business Foundations	(3)	W	12:30 pm – 3:15 pm Dr. Ashurov
BA 300B I	Financial Accounting Foundations	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 300B II	Financial Accounting Foundations	(3)	W	9:00 am – 11:45 am Dr. Tailab
BA 301 I	Managerial Economics	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 301 II	Managerial Economics	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
BA 302	Principles of Management	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 303	Finance Management	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 304 I	Marketing Management	(3)	M	12:30 pm – 3:15 pm Dr. Germann

BA 304 II	Marketing Management (10/11/2018 - 12/8/2018)	(3)	T & Th	6:30 pm - 9:15 pm Dr. Hess
BA 305	Project Management	(3)	T	3:30 pm – 6:15 pm Dr. Kruz
BA 307 I	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 307 II	Operations Management <i>(Prerequisite: MATH 15 or BA 115)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 308	Human Resources Management	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 309	Ethics of Business Management (8/20/2018 - 10/10/2018)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 20A)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin
BA 311	Marketing Research <i>(Prerequisites: BA 115, BA 304)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Himelfarb
BA 312 I	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Himelfarb
BA 312 II	Business Research Methodology <i>(Prerequisites: BA 115, BA 301)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Aityan
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 317	Political and Legal Aspects of International Business (8/20/2018 - 10/10/2018)	(3)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 318	Import-Export Management <i>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 320 I	Organization Behavior and Administration	(3)	T	12:30 pm – 3:15 pm Dr. Bogue
BA 320 II	Organization Behavior and Administration	(3)	Th	9:00 am – 11:45 am Dr. Himelfarb
BA 324	Leadership Development <i>(Prerequisite: BA 308)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Himelfarb

BA 330	Entrepreneurship	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 336	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Bogue
BA 340 I	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	M	12:30 pm – 3:15 pm Prof. Sevall
BA 340 II	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 344	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 350	Management Information Systems <i>(Prerequisites: CS 10, BA 146)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Kruz
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 353	Information Systems Database Management <i>(Prerequisite: BA 160 or BA 350)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe
BA 354	E-Commerce	(3)	Th	3:30 pm – 6:15 pm Dr. Kruz
BA 355	Special Topics in Management Information Systems: Big Data Analytics <i>(Prerequisites: Instructor's permission and BA 160 or BA 350)</i>	(3)	Th	6:30 pm – 9:15 pm Dr. Kruz
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Aityan
BA 366	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i> (8/21/2018 - 10/16/2018)	(3)	T&Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 370	Communications in Leadership and Negotiations	(3)	Th	12:30 pm – 3:15 pm Dr. Schoemaker Ripp

BA 372	Consumer Research <i>(Prerequisite: BA 304)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Himelfarb
BA 374	Sales Management <i>(Prerequisite: BA 304)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 386	MBA Special Topics In Business Administration: Small Business Management <i>(Prerequisite: Instructor's permission)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Bogue
BA 390 I	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 390 II	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	Th	9:00 am – 11:45 am Dr. Anokhin
BA 391	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 392	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 393	*Graduate Internship in General Business	(1-3)	ARR	ARR
BA 394	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 395	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 396	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 398	**MBA Internship Report **BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i>** (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR

BA 399	**MBA Research Report **BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, BA 380, and preferably BA 390)</i> <i>** (Required Document: Approved Proposal for Research Project signed by advisor)</i>	(3)	ARR	ARR
BA 415	International Business and Investment Strategy <i>(Prerequisite: BA 310)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Anokhin
BA 417	Political and Legal Aspects of International Business (8/20/2018 - 10/10/2018)	(4)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 418	Import-Export Management <i>(Prerequisite: BA 110 or BA 302, BA 310 or BA 315)</i>	(4)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 424	Leadership Development <i>(Prerequisite: BA 308)</i>	(4)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 436	Human Factors in Small Businesses <i>(Prerequisite: BA 308)</i>	(4)	M	3:30 pm – 6:15 pm Dr. Bogue
BA 444	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Aityan
BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	W	9:00 am – 11:45 am Prof. Loh
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Aityan
BA 466	Econometrics <i>(Prerequisite: BA 241 or BA 360)</i> (8/20/2018 - 10/16/2018)	(4)	T&Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 486	MBA Special Topics In Business Administration: Small Business Management <i>(Prerequisite: Instructor's permission)</i>	(4)	M	12:30 pm – 3:15 pm Dr. Bogue
BA 490 A	Business Strategy and Decision-Making for International Business <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	Th	9:00 am – 11:45 am Dr. Anokhin

BA 490 B	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 491	*Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 492	*Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR
BA 494	*Graduate Internship and Report in Human Resources Management <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(4)	ARR	ARR
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: Completion of all DBA core courses, DBA candidacy standing, BA 501 or BA 502, BA 510)</i>	(3)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 597)</i>	(3)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: Completion of BA 598)</i>	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Introduction to Business	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 10 II	Introduction to Business	(3)	W	12:30 pm-3:15 pm Dr. Ashurov
BA 19	Business Ethics (8/20/2018 - 10/10/2018)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 42 I	Financial Accounting	(4)	M	12:30 pm-3:15 pm Prof. Loh
			W(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 42 II	Financial Accounting	(4)	W	9:00 am – 11:45 am Dr. Tailab
			W(Section)	3:30 pm – 5:15 pm Dr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 115	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 130	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Guerra
BA 140	Fundamentals of Finance <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 146	Applications Software <i>(Prerequisite: CS 10)</i>	(3)	M	3:30 pm – 6:15 pm Prof. Sevall
BA 150 I	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Germann
BA 150 II	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	T & Th	6:30 pm – 9:15 pm Dr. Hess
BA 160	Information Systems Concept <i>(Prerequisite: CS 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Kruz
BA 175 I	Industrial and Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	T	12:30 pm – 3:15 pm Dr. Bogue

BA 175 II	Industrial and Organizational Behavior <i>(Prerequisites: PSYCH 10, BA 10)</i>	(3)	Th	9:00 am – 11:45 am Dr. Himelfarb
BA 215	Production Management <i>(Prerequisites: BA 110, BA 115)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ashurov
BA 217	Personnel Management <i>(Prerequisite: BA 110)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Bogue
BA 219	Small Business Management <i>(Prerequisite: BA 110 or equivalent)</i>	(3)	M	12:30 pm-3:15 pm Dr. Bogue
BA 231	Cultural Dimensions of Management <i>(Prerequisite: BA 110, BA 130)</i>	(3)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 240 I	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	M	12:30 pm – 3:15 pm Prof. Sevall W(Section) 3:30 pm – 5:15 pm Dr. Tailab
BA 240 II	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	W	12:30 pm-3:15 pm Prof. Loh W(Section) 3:30 pm – 5:15 pm Dr. Tailab
BA 241	Quantitative Analysis <i>(Prerequisite: BA 115)</i> (8/21/2018 - 10/16/2018)	(3)	T&Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 255	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	Th	12:30 pm-3:15 pm Dr. Ashurov
BA 256	Sales Management <i>(Prerequisite: BA 150)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 257	Consumer Behavior <i>(Prerequisite: PSYCH 10, BA 150)</i>	(3)	Th	12:30 pm-3:15 pm Dr. Himelfarb
BA 262	Systems Analysis And Design <i>(Prerequisite: BA 160)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 286 I	Special Topics In Business: Leadership Development <i>(Prerequisite: Instructor's permission)</i>	(1-4)	T	3:30 pm – 6:15 pm Dr. Himelfarb
BA 286 II	Special Topics In Business: Big Data Analytics <i>(Prerequisite: Instructor's permission)</i>	(1-4)	Th	6:30 pm – 9:15 pm Dr. Kruz
BA 289	International Business Strategy <i>(Prerequisite: BA 110, BA 130, BA 150)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Anokhin

BA 290	Business Policies <i>(Prerequisite: Senior Standing)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Kruz
BA 291	*Internship in Business <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-4)	ARR	ARR

COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	W	9:00 am – 11:45 am Mr. Fang
CS 237	Database <i>(Prerequisite: BA 160)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe

ECONOMICS

ECON 10	Economic Geography	(3)	W	3:30 pm – 6:15 pm Dr. Anokhin
ECON 20B I	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
ECON 20B II	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Aityan
ECON 220	International Economics <i>(Prerequisite: ECON 20A, BA 130)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Anokhin

ENGLISH

ENG 75	Critical Thinking	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 82A	Written Communication I	(3)	Th	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 93	Business Communication	(3)	Th	12:30 pm – 3:15 pm Dr. Schoemaker Rippel

HUMANITIES

HUM 10	Introduction to Humanities	(3)	T	12:30 pm – 3:15 pm Dr. Bergerud
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HISTORY

HIST 110 **Modern Times** (3) W 12:30 pm – 3:15 pm
Dr. Bergerud

MATHEMATICS

MATH 10 **College Mathematics** (3) M 9:00 am – 11:45 am
Mr. Fang

PSYCHOLOGY

PSYCH 10 **Fundamentals of Psychology** (3) M 12:30 pm – 3:15 pm
Prof. Stamatakis

NATURAL SCIENCES

SCI 10 **Physical Science** (3) T 12:30 pm – 3:15 pm
Dr. Nguyen

SCI 31 **Human Biology** (3) T 9:00 am – 11:45 am
Dr. Mania

DIAGNOSTIC IMAGING (BS DEGREE/ULTRASOUND TECHNICIAN CERTIFICATE)

DI 20 **Medical Terminology** (3) M 3:30 pm – 6:15 pm
Dr. Mania

DI 110 **Ultrasound Principles and Protocols** (4) M 12:30 pm – 3:15 pm
3 units of lecture (8/20/2018 - 12/3/2018)
1 unit of lab (9/10/2018 - 11/19/2018)
(Prerequisites: DI 10, DI 30)
Dr. Mania
M 9:00 am – 11:45 am
Ms. Kay

DI 115 **ECG and Arrhythmias Interpretation** (3) Th 9:00 am – 11:45 am
2 units of lecture (8/23/2018 - 10/25/2018)
1 unit of lab (8/23/2018 - 10/25/2018)
(Prerequisite: DI 30)
Dr. Nguyen
Th 12:30 pm – 3:15 pm
Dr. Nguyen

DI 124 **Peripheral Vascular** (4) M 9:00 am – 11:45 am
3 units of lecture (8/20/2018 - 12/3/2018)
1 unit of lab (9/10/2018 - 11/19/2018)
(Prerequisite: DI 114)
Dr. Mania
M 12:30 pm – 3:15 pm
Ms. Kay

DI 140 **OB/GYN Scanning (Lab)** (3) T & W 3:30 pm – 6:15 pm
(Prerequisite: DI 130)
Ms. Dehdashty

DI 170	Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 160)</i>	(3)	T & W	12:30 pm – 3:15 pm Ms. Dehdashty
DI 231	Advanced Ob/Gyn Ultrasound 3 units of lecture (8/20/2018 - 12/6/2018) 1 unit of lab (9/13/2018 - 11/15/2018) <i>(Prerequisite: DI 140)</i>	(4)	Th Th	6:30 pm – 9:15 pm Dr. Paredes 3:30 pm – 6:15 pm Ms. Dehdashty
DI 234	Abdominal Vascular 3 units of lecture (8/20/2018 - 12/3/2018) 1 unit of lab (9/11/2018 - 11/13/2018) <i>(Prerequisite: DI 124)</i>	(4)	M T	6:30 pm – 9:15 pm Dr. Ristic 6:30 pm – 9:15 pm Dr. Ristic
DI 235	Echo Imaging 3 units of lecture 1 unit of lab (9/10/2018 - 11/19/2018) <i>(Prerequisite: DI 125)</i>	(4)	W M	6:30 pm – 9:15 pm Dr. Pershay 3:30 pm – 6:15 pm Mr. Davis
DI 281A	** Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 281B	*** Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 284A	** Practicum/Externship I in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 284B	*** Practicum/Externship II in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 285A	** Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 285B	*** Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

*** (Prerequisite: Permission of the Externship Coordinator and the Program Director)*

*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

**** (Prerequisites: DI 281/284/285 A; Permission of the Externship Coordinator and the Program Director)*

*** (Required Document: An Agreement for Externship signed by work supervisor and LU advisor.)*

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.

(A detailed final examination schedule will be published in December 2018.)

ACADEMIC CALENDAR

Semester begins; placement tests	August 15
Academic advising and registration	August 16-17
Classes begin	August 20
Orientation	August 24
Labor Day (Holiday)	September 3
Last day classes may be added/dropped without academic penalty	September 4
Veterans Day (Holiday)	November 12
Fall recess	November 20-24
Classes resume	November 26
Final examinations	December 3-8
Fall semester ends	December 8