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Dr. Mikhail Brodsky, President/Rector

LINCOLN UNIVERSITY

COLLEGE OF GRADUATE, UNDERGRADUATE AND PROFESSIONAL STUDIES

SPRING SCHEDULE 2017

Date: 3/22/2017

BUSINESS ADMINISTRATION - GRADUATE LEVEL COURSES

BA 300A I	Survey of Business Foundations	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 300A II	Survey of Business Foundations	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 300B I	Financial Accounting Foundations	(3)	M	12:30 pm – 3:15 pm Prof. Loh
BA 300B II	Financial Accounting Foundations	(3)	T	12:30 pm – 3:15 pm Mr. Tailab
BA 301 I	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Aityan
BA 301 II	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Mingle
BA 301 III	Managerial Economics <i>(Prerequisite: MATH 10)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 302	Principles of Management	(3)	T	6:30 pm – 9:15 pm Dr. Kruz
BA 303 I	Finance Management <i>(Prerequisite: BA 45)</i>	(3)	M	9:00 am – 11:45 am Prof. Loh
BA 303 II	Finance Management <i>(Prerequisite: BA 45)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall

BA 304 I	Marketing Management	(3)	M	3:30 pm – 6:15 pm Dr. Hess
BA 304 II	Marketing Management	(3)	W	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 304 III	Marketing Management	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 305	Project Management	(3)	Sat	9:00 am – 11:45 am Dr. Dhillon
BA 306 I	Business Research Methodology <i>(Prerequisites: BA 45 or BA 241, BA 301, BA 304)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Ashurov
BA 306 II	Business Research Methodology <i>(Prerequisites: BA 45 or BA 241, BA 301, BA 304)</i>	(3)	F	9:00 am – 11:45 am Dr. Himelfarb
BA 307 I	Operations Management <i>(Prerequisite: MATH 15 or BA 45)</i>	(3)	T	9:00 am – 11:45 am Dr. Ashurov
BA 307 II	Operations Management <i>(Prerequisite: MATH 15 or BA 45)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Dhillon
BA 308	Human Resources Management (3/20/2017 - 5/8/2017)	(3)	M & W	3:30 pm – 6:15 pm Dr. Bogue
BA 309	Ethics of Business Management (1/18/2017 - 3/13/2017)	(3)	M & W	6:30 pm – 9:15 pm Dr. Samson
BA 310	International Economics <i>(Prerequisite: ECON 10 or ECON 20A)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin
BA 313	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(3)	T	9:00 am – 11:45 am Dr. Germann
BA 315	International Business and Investment Strategy <i>(Prerequisite: ECON 20A or BA 310)</i>	(3)	W	9:00 am – 11:45 am Dr. Anokhin
BA 316	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ketsela
BA 317	Political and Legal Aspects of International Business (1/18/2017 - 3/13/2017)	(3)	M & W	3:30 pm – 6:15 pm Dr. Samson

BA 318	Import-Export Management <i>(Prerequisite: BA 110 or BA 302)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 320 I	Organization Behavior and Administration	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb
BA 320 II	Organization Behavior and Administration	(3)	Sat	9:00 am – 11:45 am Dr. Kruz
BA 323	Organizational Development	(3)	Th	12:30 pm – 3:15 pm Dr. Guerra
BA 324	Leadership Development	(3)	W	12:30 pm – 3:15 pm Dr. Himelfarb
BA 330	Entrepreneurship	(3)	Th	12:30 pm – 3:15 pm Dr. Ashurov
BA 331	Social Environment of Business	(3)	Th	9:00 am – 11:45 am Dr. Ketsela
BA 336	Human Factors in Small Businesses <i>(3/20/2017 - 5/8/2017)</i>	(3)	M & W	6:30 pm – 9:15 pm Dr. Bogue
BA 337	Personnel Law	(3)	T	12:30 pm – 3:15 pm Dr. Germann
BA 340 I	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	T	12:30 pm – 3:15 pm Prof. Sevall
BA 340 II	Managerial Accounting and Financial Control <i>(Prerequisite: BA 42 or BA 300B)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Mingle
BA 344	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 345	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(3)	Th	9:00 am – 11:45 am Dr. Mingle
BA 350	Management Information Systems <i>(Prerequisites: CS 10, BA 146)</i>	(3)	Sat	12:30 pm – 3:15 pm Dr. Yoffe
BA 351	Digital Marketing <i>(Prerequisites: BA 304, BA 350)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Anokhin
BA 352	Advanced Systems Analysis and Design <i>(Prerequisite: BA 260 or BA 350)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Aityan

BA 353	Information Systems Database Management <i>(Prerequisite: BA 260 or BA 350)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe
BA 354	E-Commerce	(3)	Sat	12:30 pm – 3:15 pm Dr. Kruz
BA 355	Big Data Analytics: Special Topics in Management Information Systems <i>(Prerequisites: Instructor's permission and BA 260 or BA 350)</i>	(3)	T	3:30 pm – 6:15 pm Dr. Kruz
BA 360	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 45 or BA 241)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 364	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(3)	Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 365	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(3)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 367	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(3)	W	12:30 pm – 3:15 pm Prof. Loh
BA 370	Communications in Leadership and Negotiations	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel
BA 372	Consumer Research <i>(Prerequisite: BA 304)</i>	(3)	Th	12:30 pm – 3:15 pm Dr. Himelfarb
BA 380 I	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	W	12:30 pm – 3:15 pm Dr. Burak
BA 380 II	Business Strategy and Decision-Making <i>(Prerequisites: BA 301, BA 304, BA 307, BA 320, BA 340, and at least two concentration courses)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Anokhin
BA 391	*Graduate Internship in International Business	(1-3)	ARR	ARR
BA 392	*Graduate Internship in Finance Management and Investments	(1-3)	ARR	ARR
BA 393	*Graduate Internship in General Business	(1-3)	ARR	ARR

BA 394	*Graduate Internship in Human Resources Management	(1-3)	ARR	ARR
BA 395	*Graduate Internship in Management Information Systems	(1-3)	ARR	ARR
BA 396	*Graduate Internship in Marketing Management	(1-3)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 398	**MBA Internship Report **BA 398 advisors and internship positions need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisite: last term of/after completion of coursework)</i> <i>** (Required Documents: Approved Proposal for Internship; a Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(3)	ARR	ARR
BA 399	**MBA Research Report **BA 399 advisors and topics need to be approved by Dr. Burak or Dr. Brodsky. Scheduled meeting times will be arranged by each advisor. <i>(Prerequisites: GPA 3.2 or above, BA 306, and preferably BA 380)</i> <i>** (Required Document: Approved Proposal for Research Project signed by advisor)</i>	(3)	ARR	ARR
BA 413	International Marketing <i>(Prerequisite: BA 150 or BA 304)</i>	(4)	T	9:00 am – 11:45 am Dr. Germann
BA 415	International Business and Investment Strategy <i>(Prerequisite: ECON 20A or BA 310)</i>	(4)	W	9:00 am – 11:45 am Dr. Anokhin
BA 416	International Management <i>(Prerequisite: BA 110 or BA 302)</i>	(4)	W	3:30 pm – 6:15 pm Dr. Ketsela
BA 417	Political and Legal Aspects of International Business (1/18/2017 - 3/13/2017)	(4)	M & W	3:30 pm – 6:15 pm Dr. Samson
BA 418	Import-Export Management	(4)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 423	Organizational Development	(4)	Th	12:30 pm – 3:15 pm Dr. Guerra
BA 424	Leadership Development	(4)	W	12:30 pm – 3:15 pm Dr. Himelfarb

BA 431	Social Environment of Business	(4)	Th	9:00 am – 11:45 am Dr. Ketsela
BA 436	Human Factors in Small Businesses (3/20/2017 - 5/8/2017)	(4)	M & W	6:30 pm – 9:15 pm Dr. Bogue
BA 437	Personnel Law	(4)	T	12:30 pm – 3:15 pm Dr. Germann
BA 444	International Securities and Foreign Exchange <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	3:30 pm – 6:15 pm Prof. Sevall
BA 445	Commercial Banking and Lending <i>(Prerequisite: BA 140 or BA 303)</i>	(4)	Th	9:00 am – 11:45 am Dr. Mingle
BA 460	Quantitative Methods for Business and Finance Management <i>(Prerequisite: BA 45 or BA 241)</i>	(4)	Th	3:30 pm – 6:15 pm Dr. Hibshoosh
BA 464	Investments (Real Estate) <i>(Prerequisite: BA 303)</i>	(4)	Th	6:30 pm – 9:15 pm Dr. Hibshoosh
BA 465	Investments (The Stock Market) <i>(Prerequisite: BA 303)</i>	(4)	Th	12:30 pm – 3:15 pm Prof. Sevall
BA 467	Credit Risk Management <i>(Prerequisite: BA 303)</i>	(4)	W	12:30 pm – 3:15 pm Prof. Loh
BA 481	Business Strategy and Decision-Making for International Business <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	F	12:30 pm – 3:15 pm Dr. Anokhin
BA 482	Business Strategy and Decision-Making for Finance Management <i>(Prerequisites: Completion of all 300-level courses and at least three elective courses)</i>	(4)	W	12:30 pm – 3:15 pm Dr. Burak
BA 491	*Graduate Internship and Report in International Business	(4)	ARR	ARR
BA 492	*Graduate Internship and Report in Finance and Investments	(4)	ARR	ARR

BA 494	*Graduate Internship and Report in Human Resources Management	(4)	ARR	ARR
	<i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>			
BA 501	Doctoral Research Seminar in Finance and Investments (By appointments)	(3)	W	10:00 am - 12:15 pm Dr. Burak
BA 502	Doctoral Research Seminar in Human Resources Management (By appointments)	(3)	W	10:00 am - 12:15 pm Dr. Burak
BA 510	DBA Dissertation Seminar (By appointments)	(3)	F	3:30 pm – 6:15 pm Dr. Himelfarb
BA 597	**DBA Dissertation I **DBA Dissertation advisors and topics need to be approved by Dr. Burak or Dr. Brodsky in BA 597. Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR
BA 598	**DBA Dissertation II **Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR
BA 599	**DBA Dissertation III **Scheduled meeting times will be arranged by each advisor.	(3)	ARR	ARR

BUSINESS ADMINISTRATION - UNDERGRADUATE LEVEL COURSES

BA 10 I	Introduction to Business	(3)	M	9:00 am – 11:45 am Dr. Germann
BA 10 II	Introduction to Business	(3)	T	3:30 pm – 6:15 pm Dr. Ashurov
BA 42 I	Financial Accounting	(4)	M	12:30 pm – 3:15 pm Prof. Loh M(Section) 3:30 pm – 5:30 pm Mr. Tailab
BA 42 II	Financial Accounting	(4)	T	12:30 pm – 3:15 pm Mr. Tailab M(Section) 3:30 pm – 5:30 pm Mr. Tailab

BA 45	Statistics <i>(Prerequisite: MATH 10 or MATH 15)</i>	(3)	T	3:30 pm – 5:15 pm Dr. Brodsky
			Th(Section)	3:30 pm – 5:15 pm Mr. Tailab
BA 110	Management Principles <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Germann
BA 130 I	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	T	9:00 am – 11:45 am Dr. Germann
BA 130 II	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	W	9:00 am – 11:45 am Dr. Anokhin
BA 130 III	Introduction to International Business <i>(Prerequisite: BA 10)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Ketsela
BA 134	Principles of Import and Export Management <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	M	12:30 pm – 3:15 pm Dr. Guerra
BA 140	Fundamentals of Finance <i>(Prerequisite: BA 45)</i>	(3)	T	3:30 pm – 6:15 pm Prof. Sevall
BA 150	Marketing <i>(Prerequisite: BA 10 or equivalent)</i>	(3)	W	3:30 pm – 6:15 pm Dr. Himelfarb
BA 215	Production Management <i>(Prerequisite: BA 45)</i>	(3)	T	9:00 am – 11:45 am Dr. Himelfarb
BA 236	People Problems in Small Business (3/20/2017 - 5/8/2017)	(3)	M & W	6:30 pm – 9:15 pm Dr. Bogue
BA 240 I	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	T	12:30 pm – 3:15 pm Prof. Sevall
			M (Section)	3:30 pm – 5:30 pm Mr. Tailab
BA 240 II	Managerial Accounting <i>(Prerequisites: BA 42, BA 110)</i>	(4)	Th	12:30 pm – 3:15 pm Dr. Mingle
			M (Section)	3:30 pm – 5:30 pm Mr. Tailab
BA 255	Entrepreneurial Management <i>(Prerequisite: BA 110)</i>	(3)	W	9:00 am – 11:45 am Prof. Loh
BA 275	Industrial and Organizational Behavior <i>(Prerequisite: PSYCH 10)</i>	(3)	F	12:30 pm – 3:15 pm Dr. Himelfarb

BA 291	*Internship in Business <i>*(Required Documents: A Job Offer Letter; Agreement for Internship signed by work supervisor, LU advisor, and approved by Director of Records.)</i>	(1-4)	ARR	ARR
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COMPUTER SCIENCE

CS 10	Introduction to Computer Science	(3)	W	9:00 am – 11:45 am Dr. Aityan
CS 137	Database <i>(Prerequisite: CS 50)</i>	(3)	Sat	9:00 am – 11:45 am Dr. Yoffe

ECONOMICS

ECON 10	Economic Geography	(3)	T	12:30 pm – 3:15 pm Dr. Ashurov
ECON 20A	Principles of Economics I (Macroeconomics)	(3)	W	12:30 pm – 3:15 pm Dr. Aityan
ECON 20B	Principles of Economics II (Microeconomics) <i>(Prerequisite: MATH 10)</i>	(3)	Th	3:30 pm – 6:15 pm Dr. Mingle
ECON 220	International Economics <i>(Prerequisites: ECON 10 or ECON 20A)</i>	(3)	M	3:30 pm – 6:15 pm Dr. Anokhin

ENGLISH

ENG 75	Critical Thinking	(3)	Th	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 82A	Written Communication I	(3)	T	9:00 am – 11:45 am Dr. Schoemaker Rippel
ENG 86A	Survey of American Literature I	(3)	F	12:30 pm – 3:15 pm Prof. Hyman
ENG 93	Business Communication	(3)	T	12:30 pm – 3:15 pm Dr. Schoemaker Rippel

HUMANITIES

HUM 30 Introduction to Philosophy (3) W 12:30 pm – 3:15 pm
Dr. Tolossa

HISTORY

HIST 10 World History (3) F 9:00 am – 11:45 am
Dr. Anokhin

MATHEMATICS

MATH 10 College Mathematics (3) T 9:00 am – 11:45 am
Dr. Goberstein

PSYCHOLOGY

PSYCH 10 Fundamentals of Psychology (3) M 12:30 pm – 3:15 pm
Prof. Stamatakis

NATURAL SCIENCES

SCI 10 Physical Science (3) Th 9:00 am – 11:45 am
Dr. Nguyen

SCI 31 Human Biology (1/18/2017 - 3/8/2017) (3) W & F 9:00 am – 11:45 am
Dr. Mania

DIAGNOSTIC IMAGING (BS & AS DEGREES/ULTRASOUND TECHNICIAN CERTIFICATE)

DI 10 Physical Principles of Ultrasound (3) T 9:00 am – 11:45 am
(Prerequisite: SCI 10 or equivalent)
Dr. Nguyen

DI 20 Medical Terminology (1/18/2017 - 3/8/2017) (3) W & F 12:30 pm – 3:15 pm
Dr. Mania

DI 30 Anatomy and Physiology (1/18/2017 - 3/8/2017) (3) W & F 3:30 pm – 6:15 pm
(Prerequisite: SCI 31)
Dr. Mania

DI 115 ECG and Arrhythmias Interpretation (3) T 3:30 pm – 6:15 pm
2 units of lecture (1/17/2017 - 3/28/2017)
1 unit of lab (1/19/2017 - 3/30/2017)
(Prerequisites: DI 30)
Th 3:30 pm – 6:15 pm
Dr. Nguyen

DI 120	OB/GYN Ultrasound I 3 units of lecture 1 unit of lab (2/15/2017- 4/26/2017) <i>(Prerequisite: DI 110)</i>	(4)	W W	12:30 pm – 3:15 pm Dr. Zakasovskaya 3:30 pm – 6:15 pm Dr. Zakasovskaya
DI 124	Peripheral Vascular 3 units of lecture (1/17/2017 - 3/7/2017) 1 unit of lab (3/21/2017 - 4/20/2017) <i>(Prerequisite: DI 114)</i>	(4)	T & Th T & Th	12:30 pm – 3:15 pm Dr. Mania 12:30 pm – 3:15 pm Ms. Kay
DI 140	OB/GYN Scanning (Lab) <i>(Prerequisite: DI 130)</i>	(3)	M & W	12:30 pm – 3:15 pm Dr. Shah
DI 150	Abdomen and Small Parts I 3 units of lecture 1 unit of lab (2/27/2017 - 5/1/2017) <i>(Prerequisite: DI 110)</i>	(4)	M M	3:30 pm – 6:15 pm Dr. Shah 9:00 am – 11:45 am Ms. Kay
DI 170	Abdomen and Small Parts Scanning (Lab) <i>(Prerequisite: DI 160)</i>	(3)	M & W	9:00 am – 11:45 am Dr. Shah
DI 210	Advanced Ultrasound Physics and Technology <i>(Prerequisite: Completion of all DI 100 series coursework)</i>	(3)	F	9:00 am – 11:45 am Dr. Nguyen
DI 234	Abdominal Vascular 3 units of lecture 1 unit of lab (2/27/2017 - 5/1/2017) <i>(Prerequisite: DI 124)</i>	(4)	W M	6:30 pm – 9:15 pm Dr. Zakasovskaya 6:30 pm – 9:15 pm Dr. Ristic
DI 244	Vascular Scanning (Lab) <i>(Prerequisite: DI 234)</i>	(3)	T & Th	3:30 pm – 6:15 pm Ms. Kay
DI 245	Echo Scanning (Lab) <i>(Prerequisite: DI 235)</i>	(3)	T & Th	6:30 pm - 9:15 pm Mr. Solovey
DI 265	Advanced Echo Imaging (Lab) <i>(Prerequisite: DI 255)</i>	(3)	T & Th	6:30 pm - 9:15 pm Ms. Sy
DI 281A	** Practicum/Externship I in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 281B	** Practicum/Externship II in Sonography	(3)	ARR	ARR Dr. Zakasovskaya
DI 284A	** Practicum/Externship I in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya

DI 284B	** Practicum/Externship II in Vascular Ultrasound	(3)	ARR	ARR Dr. Zakasovskaya
DI 285A	** Practicum/Externship I in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya
DI 285B	** Practicum/Externship II in Echocardiography	(3)	ARR	ARR Dr. Zakasovskaya

THE ABOVE SCHEDULE IS SUBJECT TO CHANGE.

FINAL EXAMINATION SCHEDULE

Final examinations are held in the classroom in which the class has met during the semester, unless designated otherwise by the instructors. Students with conflicting test schedules should make arrangements with instructors.
(A detailed final examination schedule will be published in May 2017.)

ACADEMIC CALENDAR

Semester begins; placement tests	January 11
Academic advising and registration	January 12-13
Martin Luther King Jr. Birthday (Holiday)	January 16
Class begin	January 17
Orientation	January 20
Last day classes may be added/dropped without academic penalty	January 31
Presidents' Day (Holiday)	February 20
Spring recess	March 14-18
Classes resume	March 20
Final examinations	May 2-8
Spring semester ends	May 8
Commencement	May 27